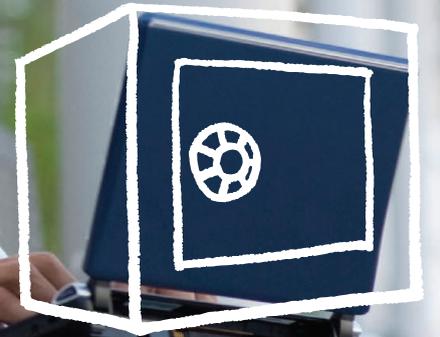


Finally, security  
moving at the  
speed of business.



In the time it takes  
you to read this  
Websense will have...



Scanned more than **2 million** Web sites  
for malicious code

Caught **199,000** spam emails

Detected **46** legitimate Web sites that have  
been compromised with malicious code

Caught **14,000** spam emails that contain  
a link to a malicious Web site

Scanned nearly **500,000** emails for  
unwanted content and malicious code

# GO IS THE NEW STAY.

Businesses today are redefining their infrastructures as employees, data, and applications go outside traditional walls to the Web. The risk of data loss is greater than ever due to the dynamic nature of the Web and many Web-based applications, such as those using a Security-as-a-Service or cloud-based platform. To stay ahead of the game, organizations must evolve the ways in which they protect their information as change occurs and technology advances.

Websense understands that the ability to collaborate, communicate, and share information in the digital world gives organizations a competitive advantage. But the convergence and dynamic nature of Web-based technologies are bringing revolutionary changes exposing organizations to new and emerging security risks. To safely conduct business, organizations need a security solutions provider that can protect their essential information from these threats.



“Websense provides us **real-time protection** from **malicious content**, allowing our employees and clients to use Web 2.0 tools to drive business growth without having to worry about security or productivity drains.”

**Roy Cushan**

National IT Infrastructure Manager  
Salamat, Australia

# OUTSIDE IS THE NEW INSIDE.

How can you monitor, control, and protect your organization's essential information? How can you safely proceed amid dynamic, interactive Web 2.0 technologies that now come with blended threats and through multiple channels? The reality of today's Web is threats are even on legitimate Web sites and many security solutions, such as antivirus protection, are no longer adequate.

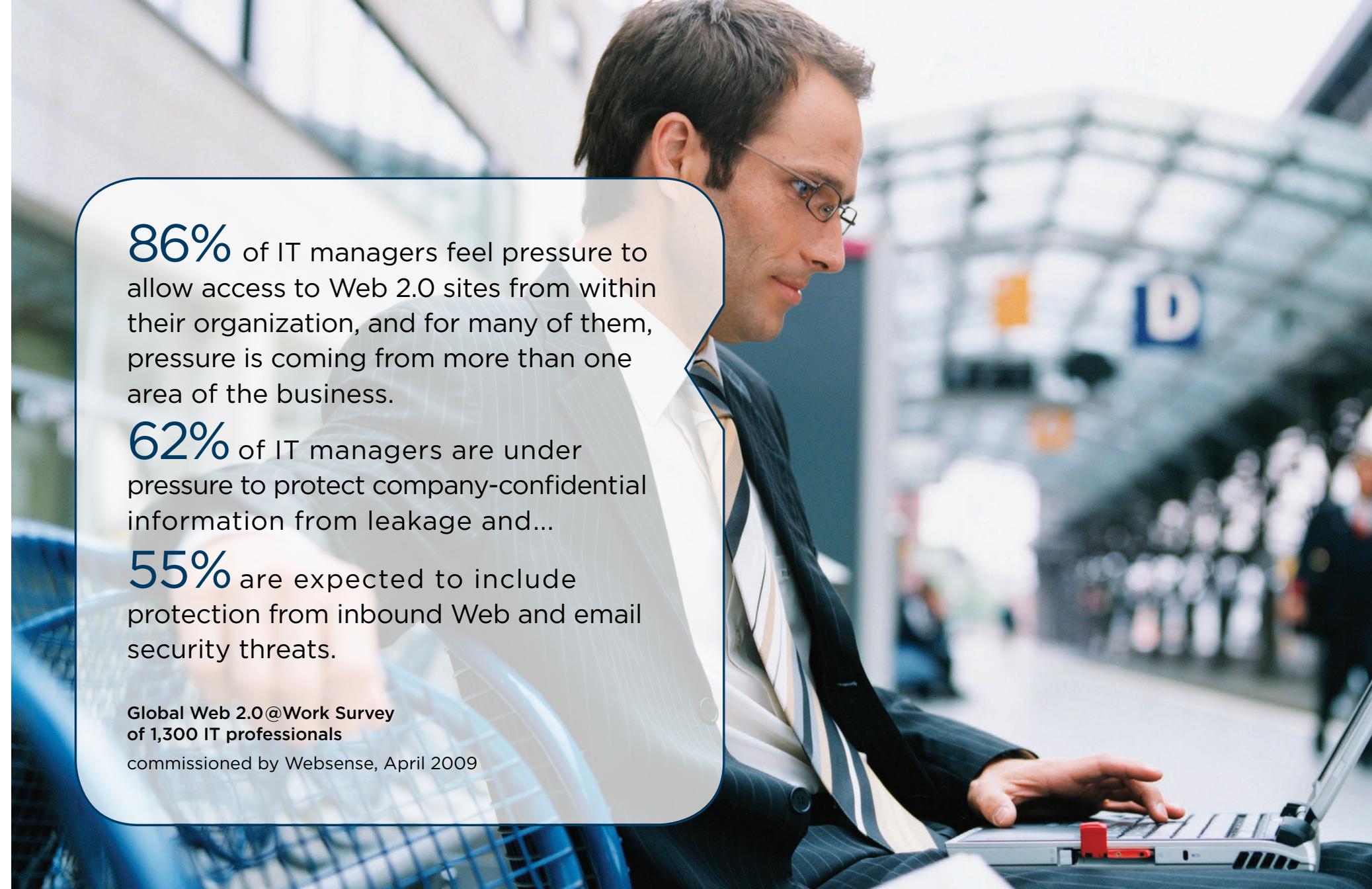
You need to protect your organization, prevent data leaks, ensure compliance requirements are met, and acceptable use policies followed. You need to enable your employees to work safely outside your organization's walls. Today's business environment demands it — the outside has become the new inside with employees working anywhere and at all times of the day. You also want your employees to be able to access new applications and technologies that may benefit your organization. On top of all this, you need to cut infrastructure and labor costs and increase the return on your organization's security investments.

**86%** of IT managers feel pressure to allow access to Web 2.0 sites from within their organization, and for many of them, pressure is coming from more than one area of the business.

**62%** of IT managers are under pressure to protect company-confidential information from leakage and...

**55%** are expected to include protection from inbound Web and email security threats.

Global Web 2.0@Work Survey  
of 1,300 IT professionals  
commissioned by Websense, April 2009



# GLOBAL IS THE NEW LOCAL.

Websense is a global leader in integrated Web, data, and email security solutions. Our security solutions enable organizations worldwide to improve employee productivity, secure confidential information, and manage risk and compliance at the local level. We know the Web better than anyone else, and we are passionate about innovation and delivering solutions that meet our customers' need to protect their organizations from current and emerging security threats.

Websense security solutions protect organizations from inbound and outbound threats by blocking malicious code; preventing the loss of confidential information; and enforcing Internet use and security policies. Our best-in-class security solutions help organizations maintain business workflows and operate in new, more efficient, and innovative ways. That is Websense Essential Information Protection™.

## Websense, Inc.

More than 1,400 employees worldwide.  
Headquarters in San Diego, California.

26 offices with major operation centers  
in China, the United Kingdom, and Israel.

A network of 15,000 partners in more  
than 100 countries.

152 patents granted and pending in the  
U.S. and internationally.

Service Capability & Performance (SCP)  
certified for world-class customer support.



# TODAY IS THE NEW TOMORROW.

Websense offers the first and only unified security solution for the global office that delivers the best protection against modern threats at the lowest total cost of ownership. Websense® TRITON™ combines industry-leading Web, email, and data loss prevention security technologies into one unified architecture.

The TRITON solution delivers increased security and cost savings helping organizations achieve a significant return on their security investments while enabling them to leverage new technologies, unlike point products that rely on redundant multi-vendor management tools. The TRITON architecture also enables superior control and flexibility protecting remote offices and mobile workers just as effectively as the corporate headquarters. Streamlined, single console management and reporting tools provide granular levels of control and extensive visibility into business-critical information.

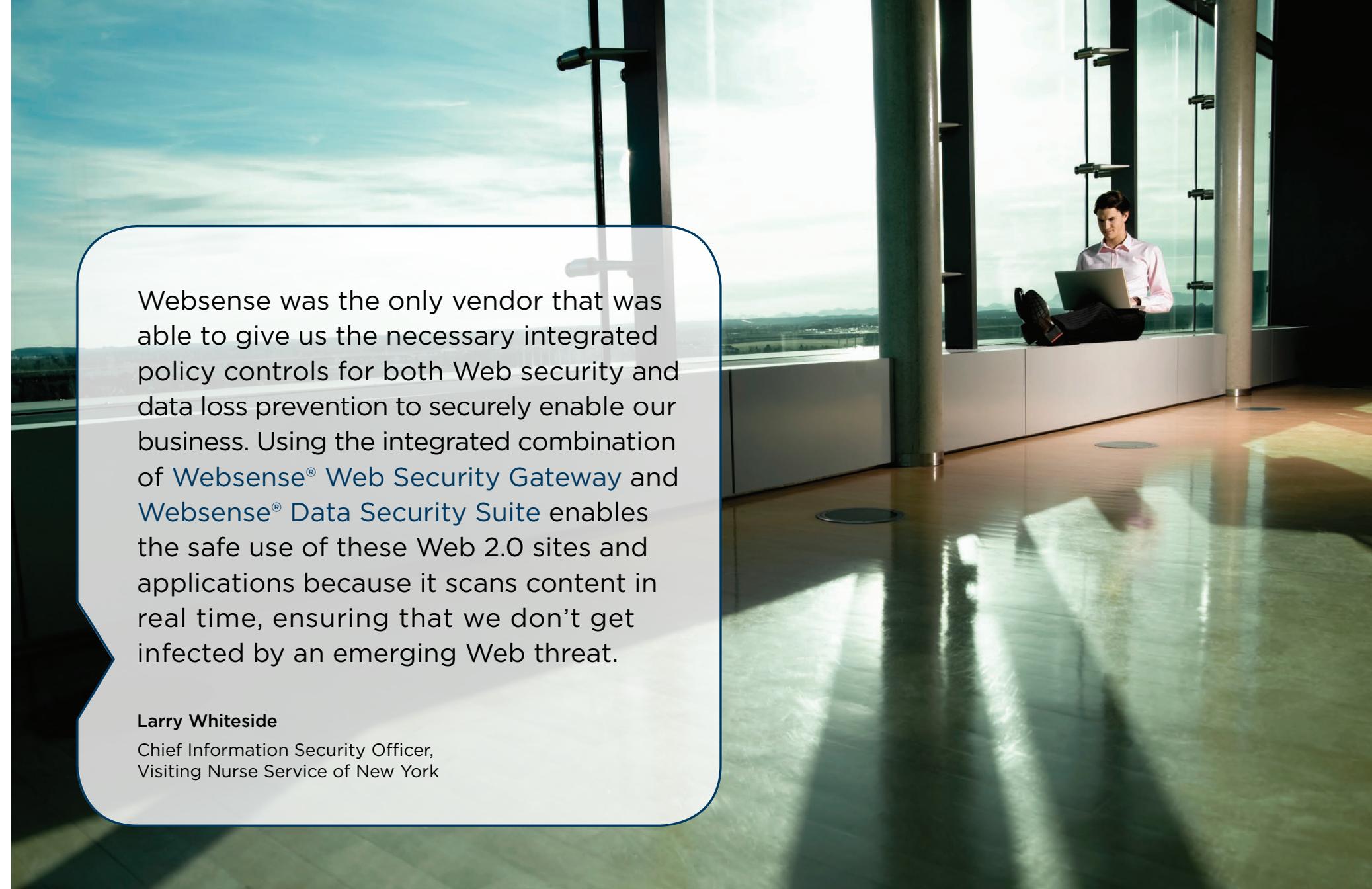
With Websense TRITON, security beyond the wall is not only possible but also empowering as organizations are able to make productive use of the modern Web.



Websense was the only vendor that was able to give us the necessary integrated policy controls for both Web security and data loss prevention to securely enable our business. Using the integrated combination of Websense® Web Security Gateway and Websense® Data Security Suite enables the safe use of these Web 2.0 sites and applications because it scans content in real time, ensuring that we don't get infected by an emerging Web threat.

**Larry Whiteside**

Chief Information Security Officer,  
Visiting Nurse Service of New York



# ONE IS THE NEW ALL.

If you want more comprehensive and cost-effective security with less complexity and greater efficiency, Websense delivers on all counts by unifying the best content security technologies into one powerful solution. The Websense unified security solution gives organizations a competitive edge, empowering employees with real-time protection while enabling them to take advantage of new methods of communicating, collaborating, and sharing information.

At Websense, we are committed to delivering the best technologies to protect our customers against current and emerging threats. Our commitment is reflected in our annual investment in research and development, which has tripled in the last four years.

Our customers and many industry analysts recognize what we do. Forrester Research concluded in its independent analysis of information security providers that “Websense alone leads the content security suite market.”<sup>1</sup> Gartner also positioned Websense in the Leaders Quadrant of its Magic Quadrant for Secure Web Gateway as well as for Content-Aware Data Loss Prevention, based on the completeness of our vision and our ability to execute.<sup>2</sup>



**Two-thirds of Fortune 100 companies use Websense to protect their essential information.**

“By using Websense, we estimate our non-productive Web usage has been reduced by 50 percent. We’ve saved around 125 working hours a day — and that’s 800 hours a week in terms of improved productivity.”

**Darren Taylor**

IT Manager, Accident Advice Hotline  
United Kingdom

Websense protects  
40 million employees  
at more than 40,000  
organizations worldwide.

Protect your  
essential information  
with the first and only  
unified security solution  
for Web, data, and email.

<sup>1</sup> Independent Report: "The Forrester Wave™: Content Security Suites, Q2 2009", Forrester Research, Inc., April 2009.

<sup>2</sup> Gartner, Inc. "Magic Quadrant for Secure Web Gateway" by Peter Firstbrook and Lawrence Orans, January 8, 2010. Gartner, "Magic Quadrant for Content-Aware Data Loss Prevention" by E. Ouellet and P. Proctor, June, 22, 2009.

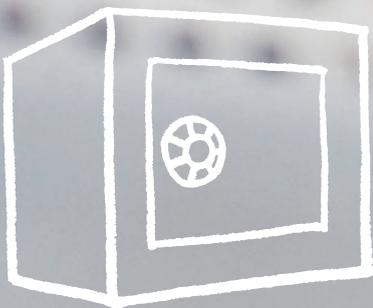
#### About the Magic Quadrant

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