



Projects are the lifeblood of nearly every organization. Organizations need to optimize their project selection to maximize their return on investment (ROI). Traditional project management processes and tools often result in late deliveries and exceeded budgets with fewer features than initially specified. If ROI for your projects is critical to your organization's present and future success, then EPS's EPPORA software tool will become a strategic asset for your organization. If you're wondering whether or not EPPORA is right for your organization, you might consider with your staff the following questions:

1. Can your organization improve the way it currently selects which projects to implement?
2. Does your organization have an audit trail demonstrating due diligence for its selected projects?
3. Do your executives spend significant time deciding which projects are to be implemented?
4. Are Project Managers accurately estimating the task durations for their project team members?
5. Are your project cost estimates reasonably accurate?
6. Does your organization create ambiguous requirements?
7. Does your organization sometimes finish a product without a requirement being tested?
8. Are key management personnel notified in time when schedules begin to slip?
9. Do your staff members complain that their evaluations are not objective or scientific?
10. Do your most important project tasks consistently receive your organization's best labor resources?
11. Are selected executives plus relevant Project Managers and Project Portfolio Managers automatically notified when a key project event occurs (late, projected to be late or completed)?

There is no doubt that today's economic conditions have ignited a range of challenges for organizations trying to cope with less cash flow, declining demand, and decreased sales, vanishing revenues, and shrinking profits. Most organizations think this is a cue to go into bunker mode. Plagued by tunnel-vision, management is often tempted to not look to the future, but worry solely about survival. As budgets decline and discretionary spending tightens in response to economic challenges, organizations cannot afford to stand still and wait for the storm clouds to pass. Organizations must look for innovative methods to streamline their processes and improve their ability to deliver services and products.

So how does EPPORA help improve your organization's ROI? EPPORA improves your organization's profit picture both in the short and long term by:

- Optimizing the project selection process across your organization's project portfolio
- Allocating scarce labor resources across all ongoing projects assuring, that the most productive available resource works on the most important project tasks
- Improving work-force productivity
- Improving the quality of your project requirements and project schedules
- Warning key project stakeholders of critical project events (for example, projected late milestone or deliverable) in a timely fashion

It may sound like hyperbole, but it's true. EPPORA's features include:

- Built-in project selection criteria with predefined importance factors for each of its 22 criteria
- Ability to customize project selection criteria
- Flexibility to add and adjust the importance of each predefined criteria
- A notification system alerting selected personnel to evaluate a designated project's specific criteria and to change the project selection process from an intuitive choice to a process that uses an organization's foremost experts to evaluate each criteria
- New methods for specifying and maintaining unambiguous requirements
- Analysis tools that help assure the requirements for each project are testable
- Computation of a project team members' productivity for each assigned labor category as assigned project tasks are completed.
- Automated assignments of the most productive labor resources to the most important project tasks for the selected labor categories
- Ability of Project Portfolio Managers to override EPPORA assignments or make pre-assignments as they please



If the answer to one or more of the 11 questions is yes, then you should seriously consider discussing with an EPS representative how EPPORA can help improve your organization's ability to conduct successful projects. To better understand how EPPORA can help your organization, contact EPS at 310-287-0800 or [Marketing@EPPORA.com](mailto:Marketing@EPPORA.com).