

## FULL TIME/PART TIME

What are your business hours?

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What are your personal/family hours?

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## THE FACTS

If you help **20 people** join Isagenix, **12** will **do something** and **8** will **do nothing**.

**Within 60 days**, You will have **8 people** doing something.

**In 4 months**, You will have **6 team members** doing something.

**In 9 months**, You will have **4 team members** doing something.

**A year from the date you start your business**, **1 team member** will account for **80% of your income** and **3 team members** will account for **20% of your income**.\*

IF YOU ARE FULL TIME...

Do you commit to introducing Isagenix to 20 new people during the first 6 weeks of your 90-Day Game Plan?

Yes  No

IF YOU ARE PART TIME...

Do you commit to introducing Isagenix to 10 new people during the first 6 weeks of your 90-Day Game Plan?

Yes  No

**KATHY COOVER'S** KEYS TO SUCCESS:

- Prospecting
  - Presenting
  - Sharing
- } **80% of the time**
- Training
- **20% of the time**

**“Twenty years of experience in this profession has taught me the key components for success: time management and the importance of staying focused on income driving actions.”** - KATHY COOVER

*\* Facts Sourced from Industry leader in the network marketing profession Eric Worre.*

*Business building results will vary from business to business based on industry experience.*