

DentaQuest
Mid-Atlantic, Inc.

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Calverton, MD 20705-3149

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How to make a bundle on an unbundled dental plan.



Sample A. Sample
Sample Company
123 Any Street
Anytown, US 01234



Here's an offer worth listening to.

More choice. More flexibility. More earning power for you.

DentaQuest has you covered in all the ways that make sense for you and your clients—by offering the widest choice in PPO and DHMO dental plans. And the greatest flexibility in structuring a benefits package through voluntary and contributory plans with dual and triple options. What's more, we deliver all this choice and flexibility at exceptionally

competitive rates—and exceptionally generous commission schedules.

We pride ourselves on our ability to support your creativity with clients. We even have a way for you to help companies raise the level of benefits for employees while reducing the costs associated with those benefits. Now that's creativity!

Extra bonus commission— through April 1, 2006.*

We focus exclusively on dental plans. But our being unbundled doesn't mean you can't make a bundle selling DentaQuest. Consider the chart below, detailing the bonus commission schedule we're currently offering for new business sold with effective dates of December 1, 2005 through April 1, 2006.

Bonus Commission Schedule Per Case for both PPO and DHMO Business	
25-99 enrolled subscribers	\$500
100-249	\$1000
250-499	\$2000
500+	\$5000

Our broker guarantee means you can't lose.

Here's more good news: DentaQuest guarantees broker and client satisfaction through our Superior Service Guarantees. In short, if we fail to meet your expectations or your clients', we pay you both for your trouble. Plain and simple.

Get a quote. Win a Bose® Wave® music system.

We also make the quotation process quick and easy—with your choice of online access or telephone access to your Sales Executive. And for a limited time, we've sweetened the deal. Every time you go online or call for a quote, you'll be entered to win one of five Bose®

Contact your DentaQuest Sales Executive today.



Wave® music systems we're giving away (list price: \$499). How does that sound?

Now's the time.

With the critical open enrollment period beginning in December, now's the time to get a quote online at www.dentaquest.com/bonus or by contacting your DentaQuest

Sales Executive at **1-800-879-0288**. When you do, you'll be entered to win a Bose® Wave® music system. In no time, you'll be earning a bundle in bonus commissions and maybe listening to a premium sound system.

DentaQuest®
Mid-Atlantic, Inc.

*Compensation under this program is subject to completion of a certification form to acknowledge that the appropriate client disclosures have been made regarding your participation in this incentive program.

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