



THREE VOICE CAPTURE SUPPLIERS ADD EMDAT PLATFORM TO SERVICE OFFERINGS

Madison, Wis. (December 17, 2012) – Emdat Inc., a leading provider of technology solutions that complement EHR documentation, announced today new partnerships with three major resellers of digital dictation software. Two Midwestern companies, Carmichael Business Systems and Northland Business Systems, along with Integrated Data Technology, located in the southeast, will be adding Emdat to their menu of services, delivering the clinician satisfaction and operational successes that comes with [the Emdat solution](#).

By partnering with Emdat, all three businesses will strengthen their portfolio within the marketplace, while providing additional workflow and cost-saving advantages. *"We recognize the value of engineering behind the platform," says Bob Carmichael, founder and president of Carmichael Business Systems. "We're excited to approach both current clients and new prospects with these enhanced features that will save clinicians and medical facilities additional time and money."*

All Winscribe resellers, Carmichael, Northland and IDT were drawn not only to Emdat's mobile app that allows clinicians to create and submit dictations from anywhere with an Internet or cellular data connection, but also to the [seamless, secure integration](#) that captures dictation data and automatically populate EHR fields. Emdat's extensive templating technology that reduces transcription costs and maximizes clinician productivity was another selling point. *"With Emdat, we can offer more than basic voice capture," says IDT Director, Voice Products, Marty Bailey. "Speech recognition capabilities combined with savvy template technology return key productivity and cost benefits."*

In addition, Emdat's software as a service model and its extensive customization capabilities, accelerated feature delivery and cloud computing fits well with the business goals of each company. *"The support from implementation, help desk and interface teams, in combination with the lack of cost for maintenance, interfaces and upgrades supports our mission to deliver quality service and a high-value, ever-improving product to our clients," says Northland Business Systems President and CEO Steve Potas.*



Additional information on Emdat and its documentation solutions can be found at www.emdat.com. Learn more about Integrated Data Technology at <http://www.myidt.com>. Learn more about Carmichael Business Systems at <http://carmichaelproducts.com>. Learn more about Northland Business Systems www.northlandsys.com.

ABOUT EMDAT

Emdat, Inc. is a leading supplier of web-based medical documentation solutions. Empowering over 20,000 clinicians globally, Emdat continues its single focus to create sophisticated technology designed to decrease cost and maximize productivity and accuracy of the document creation process while protecting the richness of the clinical narrative. Medical facilities, health care providers and documentation service organizations trust Emdat to provide flexible, user-friendly and cost effective solutions that streamline workflow and easily integrate with electronic health record (EHR) systems — automatically populating data — to help ensure successful adoption. Emdat's mobile app allows clinicians to generate documentation from anywhere with a WiFi network or cellular data connection.

Headquartered in Madison, WI, Emdat works with more than 2,600 medical facilities throughout the United States and a network of hundreds of documentation service providers worldwide. More information on Emdat is available at www.emdat.com.

About Northland Business Systems

Since 1982, Northland Business Systems Inc. (NBS) has become one of the most trusted names for voice recording solutions. NBS provides digital dictation equipment, interview video recording equipment, voice recorders, office equipment and software solutions to help everyone from small businesses to large corporations catapult into the next generation of technology.

About Carmichael Business Systems

Established in 1982, Carmichael Business Systems has evolved from selling and repairing analog dictation equipment to selling specialized recording and digital dictation equipment to a variety of business sectors. Carmichael's expert staff brings sophisticated voice and video solutions to Nebraska hospitals, physician offices, attorneys, court reporters and 911 Centers.



About Integrated Data Technology

Integrated Data Technology (IDT) is a regional network systems integrator specializing in the design, implementation and support of the enterprise networks. IDT has the combined resources, experience and expertise to install and support the most complex local/wide area networks. Their support teams work closely with customers before, during and after each installation to ensure smooth implementation and minimal disruption of business activities throughout. A Microsoft Certified Partner and Citrix authorized reseller, IDT employs certified Microsoft, Citrix and Phillips professionals.

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