

Speaker Biography



Dr. Paul Fugazzotto received his DDS from New York University in 1979 and certificate in Periodontology from Boston University in 1981. He maintains a full time private practice limited to periodontics and implant therapy in Milton, Massachusetts. Dr. Fugazzotto has authored or co-authored over 80 articles in refereed scientific journals, as well as a monograph entitled “Guided Tissue Regeneration: Maximizing Clinical Results,” a textbook entitled “Preparation of the Periodontium for Restorative Dentistry,” and various textbook chapters. Dr. Fugazzotto is an active member of many organizations including the American Academy of Periodontology and the Academy of Osseointegration. Dr. Fugazzotto is a Fellow of the International Team for Implantology and Sr. Editor of Implant Realities.



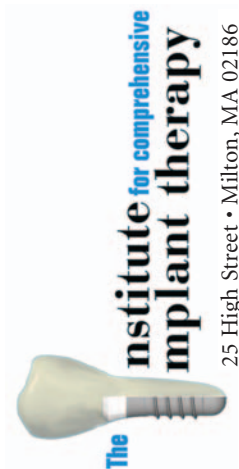
Instituting an Effective Practice Growth Program: A Proven Approach

Saturday, September 15, 2007
Milton, Massachusetts

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Speaker
Dr. Paul Fugazzotto



25 High Street • Milton, MA 02186



Course Description



Meaningful and sustained practice growth in today's challenging environment requires insight and innovation. An effective long-term Practice Growth Program must incorporate flexibility and a vision for the future. Integration of new therapies, technologies, and scenario building and contingency planning are the sine qua non of all successful clinical practices.

This interactive forum will allow for a detailed discussion of the following topics, among others :

- How are the challenges facing today's dental implant clinicians best met?
- What are the components of an effective Practice Growth Program?
- How is the impact of newer treatment modalities upon practice growth maximized?
- How are the quantity and quality of referrals increased?
- What specific techniques and materials can increase implant and periodontal case acceptance?
- What are realistic overhead percentages for staff, etc., and how can overhead be controlled in each of these areas?
- How do you combat insurance company interference while maximizing medical insurance coverage for implant and periodontal procedures?
- What is role of new technologies in sustained practice growth?
- How can you identify and plan for possible future scenarios?

Organized to maximize participant experience, this forum is not a lecture course. Enrolled participants will be sent a detailed questionnaire to answer and return prior to the meeting. The results will be compiled and shared among the group. In addition, each participant will be asked to bring copies of select materials from their office. Following the forum, all verbal and written information will be organized, compiled, and sent to each forum participant. This information will be made available only to forum participants.

Course Information

Title	Insituting an Effective Practice Growth Program: A Proven Approach
Location	Institute for Comprehensive Implant Therapy 25 High Street Milton, MA 02186 phone 617/696 6635
Date	Saturday, September 15, 2007
Time	8:00 am - 8:30 am Registration & Continental Breakfast 8:30 am - 12:00 pm Program 12:00 pm - 1:00 pm Lunch 1:00 pm - 4:30 pm Program
Tuition	\$875
RSVP	Please register by Friday, September 7, 2007
Attendance	Limited to 24 participants

Course tuition includes breakfast, lunch, and extensive written material. Attendees will receive 90+ pages of written materials, including a framework for constructing an effective practice growth program, and examples of all letters and forms utilized for this purpose.



Registration Information

Please complete and mail/fax the registration form to:



Institute for Comprehensive Implant Therapy
attn: Deb
25 High Street
Milton, MA 02186
phone 617/696 7257
fax 617/696 6635

Discipline

Oral surgeon Periodontist Prosthodontist

name

address

city/state/zip

country

phone

cell phone

email

Method of payment

Visa Mastercard Check enclosed

credit card number

expiration date

name as it appears on card

cardholder signature