

Who We Are

Let DLT Solutions help your government agency or business overcome real-world challenges through its broad selection of best-in-class information technology products and superior services available on your procurement vehicle of choice.

The same vendor-centric model on which DLT was founded in 1991 still holds true today. DLT carries only the top software and hardware manufacturers in each market segment and distinguishes itself by focusing our efforts on obtaining deep subject matter expertise and process integration with those world-class manufacturers.

Distinctions

- Oracle's Largest Reseller in the World and Largest Government Reseller
- Autodesk's Largest Government Partner
- Largest Government Reseller of VERITAS Software (now from Symantec®)
- Quest Software's Largest Government Partner and Largest Reseller in the U.S
- Quantum's Largest Government Partner and Largest Reseller in the U.S.
- Red Hat's Largest Government Reseller

DLT Offerings

DLT's divisions are centered on its core competencies and include:

- Enterprise Applications
- Enterprise Platforms
- Information Assurance
- Infrastructure and Peripherals
- Autodesk® Government
- Professional Services

Enterprise Applications

DLT is the trusted source for the complete Oracle® suite of data-centric solutions, including database, Oracle Fusion Middleware and packaged applications. Our packaged applications offerings include the eBusiness Suite, Peoplesoft®, J.D. Edwards® and Siebel®. We also offer third-party application solutions from leading vendors such as Logical Apps®, 170 Systems®, eSpatial® and BDNA®.

DLT also offers Symantec® availability and security solutions and Quest Software's complete application-centric monitoring and performance solutions.

Enterprise Platforms

DLT offers Enterprise Platform Solutions for advanced computing from industry leaders including Red Hat®, provider of the most trusted Linux system available to government agencies; Hewlett Packard®, provider of powerful and flexible servers built for government agencies; and Network Appliance™, provider of scalable storage solutions and SANs.

Information Assurance

In today's world, secure backup and archiving of data is a requirement, as is ensuring the security and availability of the systems and the data. These IT functions, once independent, are increasingly blended into Information Assurance solutions where data security and storage management are now one discipline.

DLT strives to offer the best Information Assurance solutions available through the following, leading manufacturers:

- Symantec
- Quantum®
- Network Appliance (NetApp®)
- Hitachi Data Systems®
- LeftHand Networks®
- QLogic®
- Texas Memory Systems®
- VeriSign®

Infrastructure and Peripherals

DLT delivers unique infrastructure and peripherals solutions that help you get more from your agency's existing software investment. Solution areas include:

- **Database, Application and Infrastructure Management Solutions** – As the largest U.S. reseller of Quest Software®, DLT delivers the full suite of database management, application management, and infrastructure management solutions to the public sector.
- **High Performance Integration Solutions** – DLT offers the world's leading standards-based integration and service-oriented products from Iona® Technologies, including the Orbix™ and Artix™ family of products.
- **Servers, Workstations and Notebooks** – DLT partners with Hewlett Packard to provide infrastructure and e-government offerings that span from handheld devices to some of the world's most powerful supercomputer installations.

Autodesk Government

As Autodesk's Master Government Reseller, DLT has teamed with Autodesk to provide public sector customers with integrated 2D and 3D digital design mapping/GIS solutions, civil engineering software, simulation software, and collaboration solutions. DLT identifies your agency's challenges, facilitates a partnership with an experienced local Autodesk reseller, and implements a technology solution – including training, support, products and services – that delivers the highest return on your investment.

DLT develops and delivers packaged, extensible enterprise lifecycle management and visualization solutions that integrate geospatial, design, and engineering data with other mission-critical precision data to reduce the time it takes to make informed decisions.

Professional Services

DLT knows that supplying technology is great, but the real customer value is delivered by providing the technical resources and engineering expertise to make those products solve client operational and business problems. Through a global network of engineering resources, DLT Professional Services provides customers with technical support in the areas of:

- Data Center Consolidations
- Disaster Recovery and Continuity of Operations (COOP)
- Database and Application Migration
- Software/Hardware Installation and Setup
- High Availability Service
- Backup/Restore and Archiving
- Oracle/Siebel/PeopleSoft Expertise

DLT also offers additional services through two special programs:

- **DLT Consulting Alliance Partner (CAP) Program** – CAP broadens and deepens DLT's technical expertise through the use of pre-qualified hand-selected partners and allows DLT to create hybrid teams for customers who require a mix of specialized application expertise and more standard technical abilities.
- **DLT Technical Service Center** – This 24x7 service center offers ongoing technical support, engineering assistance, training assessments, ongoing updates and enhancements and other features to ensure your products and systems are up-to-date and running smoothly.