

“DARE TO CARE” LEADERSHIP

PLAYING TO WIN

Willingness to take the necessary risks to succeed

There to cover others' backs but at the same time challenge your followers with tough, honest feedback and high expectations

PLAYING NOT TO LOSE

Focussed on failure, possible mistakes, worries about what could be wrong

Tend to be too cautious, afraid of making decisions and avoid risk-taking

PLAYING TO DOMINATE

Focussed on results at the expense of relationships

This approach = detachment from your people

PLAYING TO AVOID

Demonstrates the highest level of defensiveness, risk avoidance, fear of making mistakes and even withdrawal

Disengaged and “checked out”