

SIEMENS

T-class

MAGNETOM Espree
Tim [32x8]

www.usa.siemens.com/healthcare

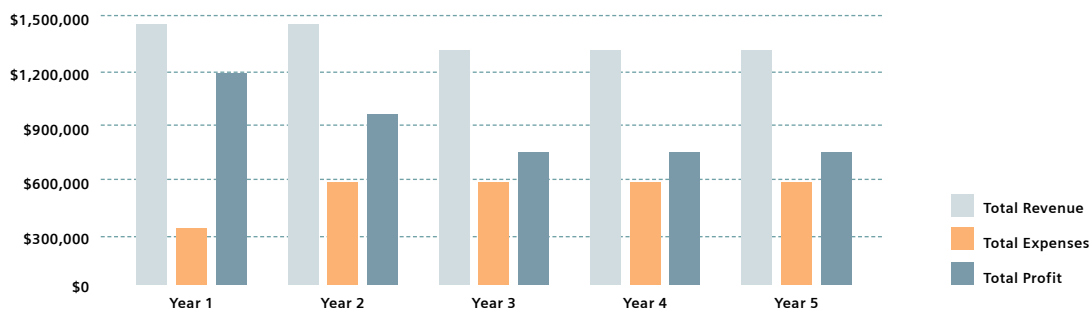
MAGNETOM Espree

The first open bore MRI.

With a potential break-even point of approximately 5 exams per day, the MAGNETOM Espree enables you to achieve a healthier bottom line.

Sample pro forma for MAGNETOM Espree including Service

Project Cash Flow Projection



Answers for life.

Project Cash Flow Projection continued

Revenue Summary	Year 1	Year 2	Year 3	Year 4	Year 5
Exams/Day	16	16	16	16	16
Exams/Year	4,224	4,224	4,224	4,224	4,224
Average Billing/Exam	\$400	\$400	\$360	\$360	\$360
Total Billed	\$1,689,600	\$1,689,600	\$1,520,640	\$1,520,640	\$1,520,640
(Less Bad Debt - 12.5%)	(\$211,200)	(\$211,200)	(\$190,080)	(\$190,080)	(\$190,080)
Total Revenue	\$1,478,400	\$1,478,400	\$1,330,560	\$1,330,560	\$1,330,560
Expense Summary					
Equipment Lease & Svc.	(\$281,860)	(\$396,860)	(\$396,860)	(\$396,860)	(\$396,860)
Tech (Salary & Benefits)	(\$65,000)	(\$66,950)	(\$68,959)	(\$71,027)	(\$73,158)
Supplies	(\$23,232)	(\$23,929)	(\$24,647)	(\$25,386)	(\$26,148)
Total Expenses	(\$370,092)	(\$487,739)	(\$490,466)	(\$493,274)	(\$496,166)
Total Cash Flow	\$1,108,308	\$990,661	\$840,094	\$837,286	\$834,394
Breakeven Exams/Day	4.01	5.28	5.90	5.93	5.97

Monthly equipment lease payment is based on a 60 month Fair Market Value lease. Availability of lease financing is subject to credit approval by Siemens Financial Services, acceptable lease documentation and changes in market rates.

Monthly payment reflected is a combination of the 60 month Fair Market Value equipment lease payment (as described in the single asterisk note above) and the cost of a 4 year "Gold" service contract which is being equally spread over 60 payments. The service contract is not being financed. A single monthly bill which includes both the equipment lease amount due and the service payment due is being offered merely as a convenience to the customer.

Disclaimer: The foregoing analysis is provided as a tool to assist the customer in understanding various healthcare market scenarios and in planning for future equipment acquisitions. IN NO EVENT DOES SIEMENS MAKE (i) ANY EXPRESS OR IMPLIED WARRANTIES WITH RESPECT TO ANY USE OF THIS TOOL OR (ii) ANY GUARANTEES REGARDING ACTUAL RESULTS (E.G., PROFITS, CASH FLOW OR RETURN ON INVESTMENT), WHICH WILL VARY BASED ON NUMEROUS FACTORS OUTSIDE THE CONTROL OF SIEMENS. In addition, actual revenues and expenses will vary depending on the customer's specific operating costs, types and number of procedures performed, reimbursement amounts and other factors. Prior to the expansion of service and the acquisition of any medical equipment, the customer should consider seeking independent advice (including financial and legal advice) with respect to current and future demand for healthcare services as well as the assumptions necessary to complete the analysis set forth in this tool.

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