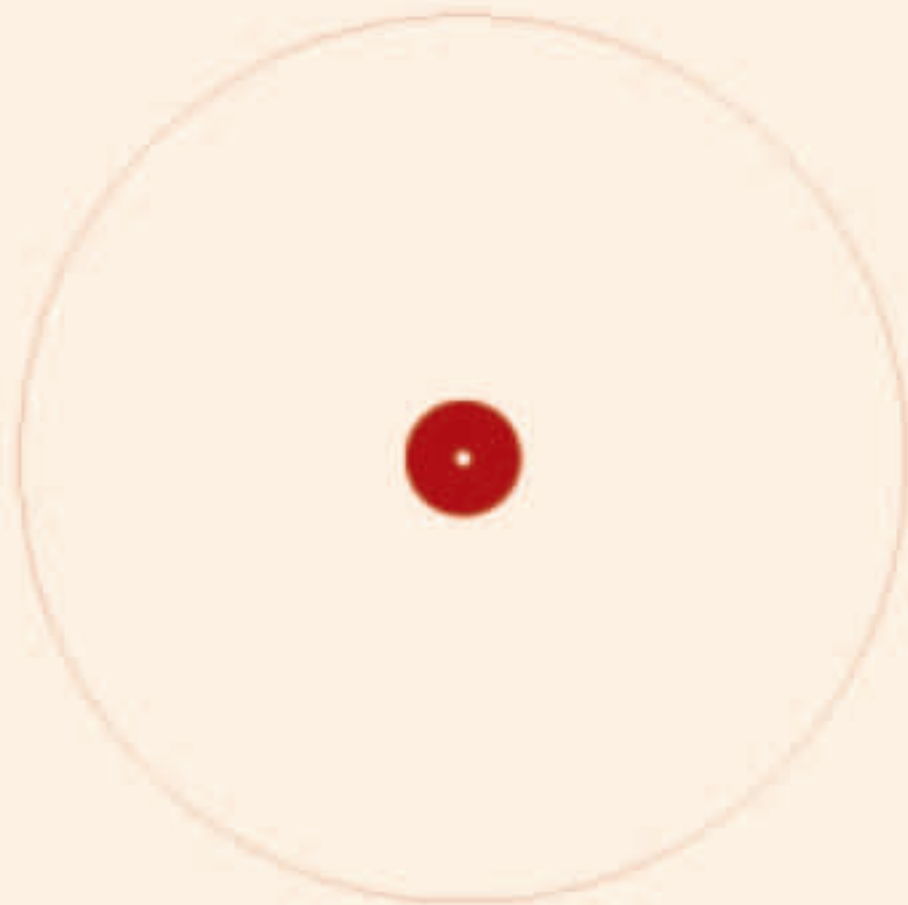




***Gulistan***  
Since 1966

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The interactive profile of Gulistan, is an autorun CD-ROM. The presentation will execute automatically.  
If the presentation does not start automatically please run the file GULISTAN.EXE in the CD-ROM Drive located in MY COMPUTER section of your Microsoft Windows.  
The presentation requires Windows Operating System with minimum 800x600 display resolution and a Windows compatible sound card.  
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# Vision

- To become a complete and integrated textile conglomerate.
- To become an institution that delivers extra value through superior product quality and professionally principled management.
- To stay abreast of technological advancements to meet the changing and challenging requirements of our customers.

All of us at Gulistan are committed to delivering more to our customers all over the globe. We seek growth through state of the art technological innovations and continuous improvement in our operations.

# Chairman's Message

From its establishment in 1966, Gulistan today is one of the largest vertically integrated textile groups in Pakistan.

We stand today in the forefront of the textile industry of Pakistan. Getting here has taken years of dedication and hard work of the Gulistan team; working towards excellence with faith and commitment.



Commitment is integral to our working. Commitment towards excellence, to our customers, to society is the foundation that we have built upon; from it we drive our strength. Gulistan has long since held the traditional values of honesty, integrity and commitment in high esteem, and I am proud to say that we have upheld these values.

Development is the key to success. We take great pride in our efforts to create new products, to come up with innovative solutions, guiding us into the future.

The structure of each of our business units is designed to integrate experience with technological advancement. And through this, to inculcate a sense of responsibility amongst the team.

Our units are centers of excellence. With the effort and expertise put in by the 10,000-member Gulistan family, our state of the art units are producing world-class yarns, fabrics, made-ups, apparel and household products.

Our plans are geared towards expanding our global presence; providing quality products and developing relationships while at the same time serving the community we live in.

# Company Introduction

## Four Decades of Excellence

### Spinning

Gulistan's 9 spinning mills with 215,000 spindles and 4,200 rotors produce 70,000 tons per year of cotton & blended yarns from 4/1 to 120/1 as well as up to 10-ply yarns. This is complemented by a yarn dyeing plant with a capacity of 2,000 tons per year of a wide variety of mélange and dyed yarns. Gulistan Group has one of the largest and most versatile spinning setup in Pakistan.

### Weaving

The state of art weaving unit with its 255 air jet and projectile looms have a capacity of weaving 36 million linear meters of high quality greige fabric in widths ranging from 40 inches to 144 inches and thread counts as high as 600 in single, double and four pick insertions. The weaving product line includes fabrics for garments, home textiles and industrial applications.

### Apparel

Gulistan has set up a 500 stitching machines woven apparel unit ensuring aesthetics, elegance and fineness. Gulistan is producing 8000 trousers per day through its latest state of the art mechanical setup, production planning systems and design mechanism.

### Home Textiles

Home Textile products are the latest addition to the group's product range. A fabrication facility is being setup and exports have already begun of top quality yarn dyed sheet sets into the United States. The fabrication setup is due to be followed by a dyeing and printing plant.

### Household Products

Complementing all the above accomplishments, Gulistan Group is also manufacturing a wide range of shoe care and house hold products in collaboration with Sara Lee Corporation of USA.

### Power Generation

All the group projects are energized by power generation plants with a total capacity of 40 megawatts eliminating reliance on public sources.

# What The Future Holds

The post quota era poses tremendous challenges to the textile sector worldwide, hence providing an enormous growth potential for countries like Pakistan having a strong textile infrastructure. This is bound to increase Pakistan's share in the world textile market.

Gulistan Group envisages this growth potential and is already gearing up to embrace the changing and challenging future of the industry. We are in the process of evaluating the following new projects:

- ▶ Home Textile Dyeing & Printing Plant
- ▶ Denim Manufacturing
- ▶ Towel Manufacturing
- ▶ Socks Manufacturing



# The Winning Team

## Marketing

Spearheaded by individual Directors, the marketing team of every project is operationally headed by highly qualified and experienced General Managers and Managers supported by energetic and enthusiastic professionals with vast knowledge and exposure of products and markets covering the entire globe.

## Procurement

Under the supervision of a Group Manager, the procurement department works as a centralized function.

## Production

Each production unit is being managed by a General Manager, assisted by Mill Managers and Technical Managers of vast experience and training.

## Finance & Accounts

The finance and accounts department is a centralized function managed by a Head of Finance. This team includes Chartered Accountants, Masters of Business Administration and Masters of Commerce working relentlessly on ensuring the financial stability of the company.

## Internal Audit

Working constantly on ensuring compliance with a corporate vision and strategy, the internal audit function is carried out by the independent audit company. A team of auditors is permanently stationed at the head office conducting financial and operational performance reviews quarterly to the management.

## Allied Functions

These include Administration, Human Resource, Security and other support functions. Headed by an experienced Group Head of HR and an Administration Manager,

all these areas are being looked after by teams of trained and motivated professionals in order to ensure the required stratum of administrative controls and abidance of all applicable laws and regulations.

## Information Technology

In pursuance of operational excellence through superior reporting systems, our IT department is constantly introducing new systems of improvement. All industrial projects of Gulistan Group throughout the country are inter-connected via radio link enabling faster and easier communication in data and video. In order to ensure data integrity, Gulistan Group is one of the first textile companies in the country to have implemented an ERP System which ensures smooth and efficient working of 16 plants in 10 different locations country wide.



# Certifications & Accreditations

## ISO 9000

The buzzword of today, is not merely writing a few manuals. It is about developing and sustaining a comprehensive and cohesive Quality Management System. We have made ISO 9000 a part and parcel of our system to the extent that it has become second nature of our employees. We believe that ISO 9000 is not just a piece of paper, it is a whole set of systems which serves as a stepping stone to the wide world of quality.

## ISO 14000

### Environment Management System

This system aims to ensure that our products have the least harmful impact on the environment during production and disposal or by pollution and by the depletion of natural resources. All group companies are currently working on implementation of these systems.

## SA 8000

Social Accountability has been developed under the auspices of the Council on Economic Priorities Accreditation Agency (CEPAA) to promote socially responsible production. Certified by Bureau Veritas of France, our garment and home textile divisions are constantly working on internationally recognized labor and social practices where as the other production units are in the process of implementing these systems.

## Oekotex 100 Confidence in Textiles

The Oekotex 100 standard was developed by a European group of textile institutes as a testing program to screen for the presence of certain hazardous elements and compounds within consumer textiles. The response to this was so positive that this group has now expanded to 14 institutes, including AITEX, representing the premier collection of textile ecological expertise within Europe. All our yarn products are certified for Oekotex 100 by AITEX.

## Supima

Products made from Supima cotton will have superior strength to a product made with regular cotton, which will improve the durability and increase the life-span of the textile and apparel products. Because of the fineness of Supima cotton, more fibers can be spun into a yarn of a given count, which will enhance the feel and softness, drapeability and brilliance of color of a fabric.

Gulistan is a supima licensee and produces yarns and fabrics with high quality supima cotton.

## Cotton USA

The COTTON USA Mark is known as a symbol of quality and value in apparel, home furnishings and other products.

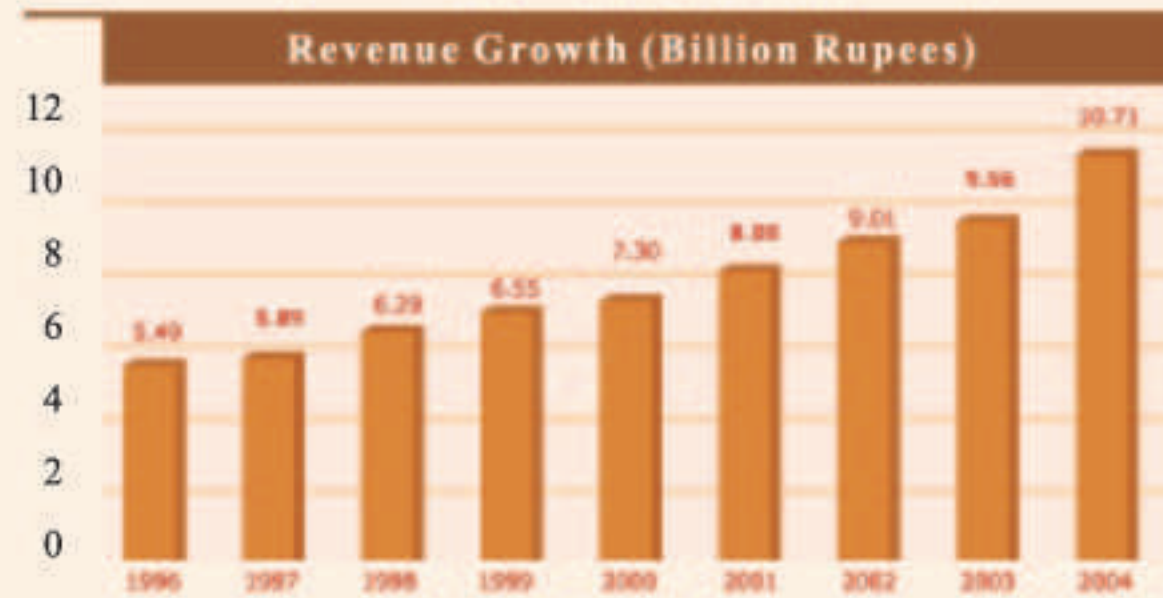
# Assurance of Superior quality



Our specialty lies in being able to produce and qualify for a spectrum of products designed to meet the high standards of quality requirements of our customers. Our state-of-the-art and user-friendly machines deliver optimum performance and efficiency without the slightest compromise on quality.



# Growth at a Glance



# Growth at a Glance



# Spinning Production Setup

Gulistan's spinning division, one of the largest in the country, with 9 Industrial units having 215,000 spindles and 4,200 rotors, is a symbol of excellence and quality. Our yarns have been exported for four decades, for both knits and woven. Our latest state of the art technology from Europe and Japan blended with our team of professionals is equipped to deliver products in their finest form.

Our total production exceeds 70,000 tons per year covering a wide range of high quality yarns, from 4/1 to 120/1, plied, slubs, mélanges, blends and variety of other types of yarns to suit every customer in every need. Our quality control labs at all our spinning units inspect each and every quality parameter at specified regular intervals during production.



Summary of the Spinning Division Mechanical Infrastructure

MACHINE	MANUFACTURERS	QUANTITY
Blow Rooms	Trutzschler, Rieter, Loptex, Ohtori.	28
Carding	Trutzschler, Howa, Rieter, Crossrol.	348
Comber	Rieter, Toyoda.	101
Drawing	Rieter, Cheery - Howa & Toyoda, Trutzschler.	202
Simplex	Toyoda & Howa	91
Open End Auto Coro with Coro Lab & Polyguard	Schlaifhorst.	14
Ring	Howa, Toyoda, Rieter.	450
AutoCone	Murata, Schlaifhorst, Savio.	97
Twisting & Doubling	Murata & Volkman.	75



Spinning



# Product Range

## Spinning

Our Spinning Division, one of the largest in the country with over 215,000 spindles and 4,200 rotors is capable of producing a large variety of high quality yarns to suit any requirement.

Our yarns are made of carefully selected cotton and man made fibers purchased from Pakistan, USA, Egypt, Australia, China, CIS, West Africa and South America.



Count range from Ne 4 to 120	Modal Blends
Single and Plied up to 10x	Lyocell Blends
Multi Count & Slub	Soya Bean Fiber Blends
Melanges	Milk and Bamboo Fiber Blends
Singed Yarns	Air Cell Fiber Blends
Silk, Polyester, Viscose Rayon Blends	Zero Twist Yarns

# Production Setup

## Weaving

### Warping Machines From Benninger

- ▶ 2 x Benninger Ben-Direct-1000/1200-2400 high speed warper with V-creel
- ▶ Benninger Sectional Warping System for yarn dyeing

### Weaving machines

255 narrow and wide width Air jet and Sulzer projectile machines enable the company to focus on a wide variety of top quality products based on a monthly production capacity of 3 Million meters.

### Sizing Machines From Benninger Zell

These machines are capable of sizing one single weaving beam which ensures uniform tension throughout the fabric width.

- ▶ Zell high performance sizing Machine
- ▶ 2 x Benninger Ben-Sizetec ZB 28/32 KVD CT4/4/6 BB HP sizing machines



MACHINE	SIZE	MAKE	NUMBERS
ZAX 9100 Professional	170 cm	Tsudakoma, Japan	20
Air Jet JAT 600	190 cm	Toyoda, Japan	24
ZA 205 & ZA 209	190 cm	Tsudakoma, Japan	48
ZAX 9100 Professional	210 cm	Tsudakoma, Japan	12
ZAX 9100 Dobby 4 & 6 Color	210 cm	Tsudakoma, Japan	4
ZA 205 & ZAX	280 cm	Tsudakoma, Japan	36
ZAX & ZAX-e	340 cm	Tsudakoma, Japan	76
ZAX & ZAX-e Dobby 4 Color	340 cm	Tsudakoma, Japan	8
P 7100 Projectile	340 cm	Sulzer Ruti, Switzerland	27

# Weaving

92 wider width air-jet looms will be added increasing the production capacity by 1.5 million meters every month to a total of 4.5 million meters. This enhanced production volume will not only cater for the increasing in-house home textile requirement, but will also help the ever mounting demand of high quality wider width goods.



# Product Range Weaving

Our state of the art weaving facility with 255 air jet and projectile looms supported by latest back process technology to ensure high quality greige fabrics for all applications.

Plain Fabrics	Sateens
Sheeting Fabrics	Rip Stops
Poplin Fabrics	Slub Fabrics
Canvas	Stretch Fabrics
Oxford	Slub & Polyester Stretch Fabrics
Duck	Cotton Nylon - Viscose - Linen Blends
Bedford Cord	Seersucker Fabrics
Herringbone	Melange Fabrics
Ottoman	Fine Counts up to 600 TC
Twills & Drills	In Greige & Dyed Yarns



Weaving

# Production Setup

## Yarn Dyeing

### Product Development

Our development team plays a critical role in the setup. They ensure development of recipe and standards on mini-production machines. In the lab setup, this ensures that quality parameters are consistently met.

### Dyeing

With fully computerized machines from Thies Germany, our dyeing division is geared up to produce 5,000 kg of yarn per day. Automation gives us an edge in repeatability, with all parameters being computer controlled. We have the capability to dye cotton and its blends, and spun yarns of various fibers.

### Winding

This is a critical process in the dyeing procedure, with the end result being largely dependant on the quality of the soft package put into the dyeing machine. Swiss machinery from SSM ensures precision in the wound package, both during soft winding, and after dyeing in the re-winding process.

### Quality

Our state of the art laboratory runs numerous tests at various defined intervals covering all quality aspects. Our lab blends latest machinery with expertise to give customers the best of quality, every time.



Yarn Dyeing

### Machinery Details

Machine Descriptions	Capacity
<b>Winding</b>	
SSM PS 6 W soft winders	180 spindles
SSM CW 1 W	120 spindles
Murata Autocones	120 spindles
<b>Dyeing</b>	
Thies ECP BLOC	600 kg
Thies ECP BLOC	300 kg
Thies ECP BLOC	300 kg
Thies ECP BLOC	100 kg
Thies Quattro	3 to 24 kg
Thies pressure dryer	

### Lab Equipment

Ahiba Nuance lab dipping machine	Datascolor spectrophotometer
Lea maker YG 086 E	Crock meter
Lea strength tester 4360-NG-025E	Pilling tester
Yarn evenness tester	Yarn moisture tester
Gretag Macbeth ligh box	Laundrometer

# Product Range

## Yarn Dyeing

With the latest dyeing technology, our dyed yarn division is equipped to produce a wide range of high quality dyed yarns for all applications. Besides exporting dyed yarns, and fabrics made with these yarns, we have added a new product line in our portfolio, high end yarn dyed home furnishing products.

### Fiber Dyeing

- ▶ Melange and fibre dyed yarns
- ▶ Surgical Cotton

### Yarn Dyeing

- ▶ Reactive
- ▶ Bleach
- ▶ Disperse
- ▶ VAT
- ▶ Fluorescent (EN 471 Certified)
- ▶ Sulphur
- ▶ Double dyed (disperse + reactive/VAT)
- ▶ Sewing thread
- ▶ Embroidery thread



Yarn Dyeing

# Production Setup

## Apparel

### Product Development

With a team dedicated to the development of garments, from fabric to styling, we take pride in our ability to provide our customers with new innovative products.

### Cutting

Equipped with a CAD/CAM system from Gerber, we ensure maximum cutting efficiency. This coupled with a Gerber fabric spreader enables us to control fabric consumption. Working in close coordination with product development, this plays a crucial role in ensuring product integrity.

### Sewing

500 top of the line, automated sewing machines are divided in to lines, enabling us to be efficient as well as versatile. Incorporating the latest in sewing technology, we have invested in our setup with a vision to reduce the number of operations required, as well as manual handling. This has led to the installation of Switchtrack and other specialist machinery.

### Washing

Understanding that washing is now one of the most important processes in garment production, and that the wash process is critical to give the garment its final look which is imperative in adding value to the garment, we have incorporated Italian washing technology with our dry process, which includes spraying, abrasion, fraying and sand blasting. This enables us to give the garment the appropriate finish.

### Quality

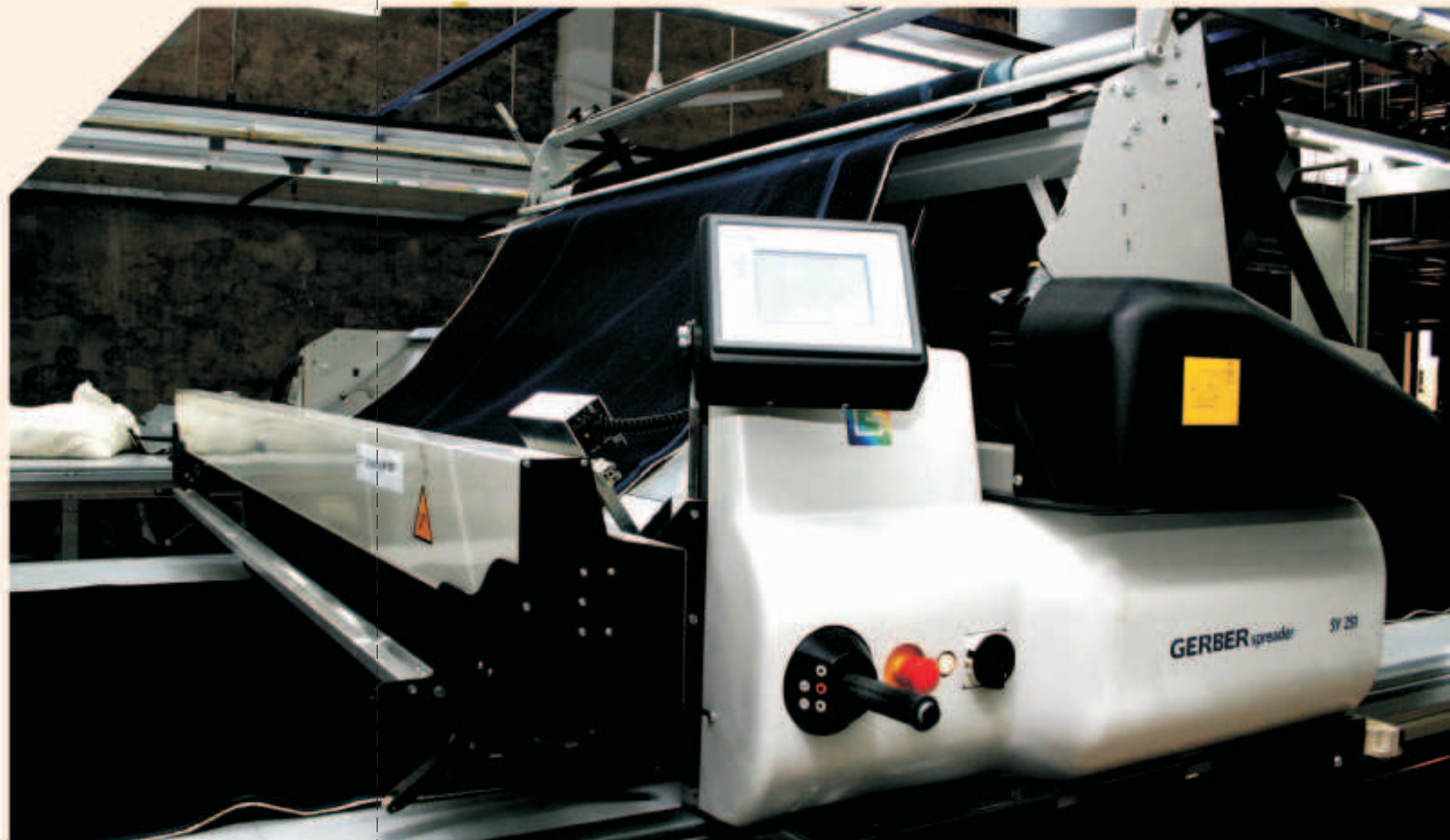
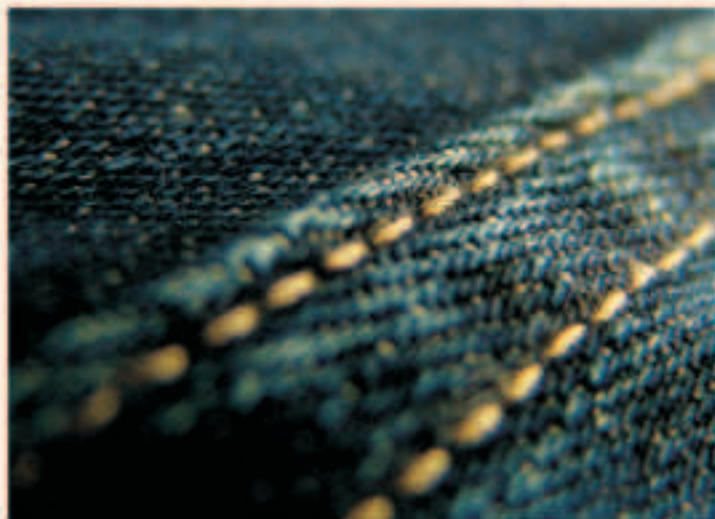
Each stage of our production process is overseen by a team of experienced quality personnel who not only ensure that quality standards are met, but build quality into the product. Expatriates with extensive experience working for brands have been recruited for this purpose. Working at an AQL level of 2.5, we ensure that only quality garments are produced.



# Product Range

## Apparel

Our primary focus is on woven bottoms. We have the capability to produce denim as well as non-denim garments. We have lines dedicated to fashion and work-wear, and have successfully been supplying our products to the US and European markets, with jeans, chinos, combats, cargos, skirts, shorts, etc.



# Production Setup

## Home Textiles

This is the latest addition to the long list of quality textile products manufactured by the group. Currently, the production setup of this division consists of a fabrication facility with 80 machines manufacturing specialized yarn dyed home furnishing products. This division is presently under expansion and the fabrication capacity will be increased to 200 machines in the near future.

- ▶ Upon expansion, the fabrication facility will be capable of producing more than 500,000 sheet sets per month in both dyed yarn and dyed / printed fabric product range.
- ▶ For ensuring optimum production and minimum rejects, the state of the art Switch Track system is installed.



Home Textiles

# Product Range

## Home Textiles

The fabrication setup will have the capability of making a variety of products both by stitch type and embellishments including hemstitch, baratto, pin tucking, fagotting, bourdon, piping, bordering, embroidery, lace, etc.



APPLICATION	PRODUCTS	RANGE
Furnishing	Curtains	Lined, Unlined, Tab Top & Rod Pocket
	Tie Backs	Plain, Edge Trimmed, Frilled & Piped
	Valances	Straight, Shapes, Bottom Trimmed
Bedding	Duvet Sets	Standard, Filled, Cord Piped, Trimmed
	Fitted Valances	Box Pleated & Frilled
	Fitted Sheets	Tunneled, open, Xtra deep
	Flat Sheets	Standard & Embellished
	Pillow Covers	Standard, Filled, Piped & Oxford
	Pillow Shells	Standard & Embellished
	Comforter Shells	All types & sizes
Kitchen	Bed-in-a-bag	Variety of dyed / printed
	Aprons	All types of chemical finishes
	Table Covers	
	Napkins	
	Table Mats	
Seat Pads		

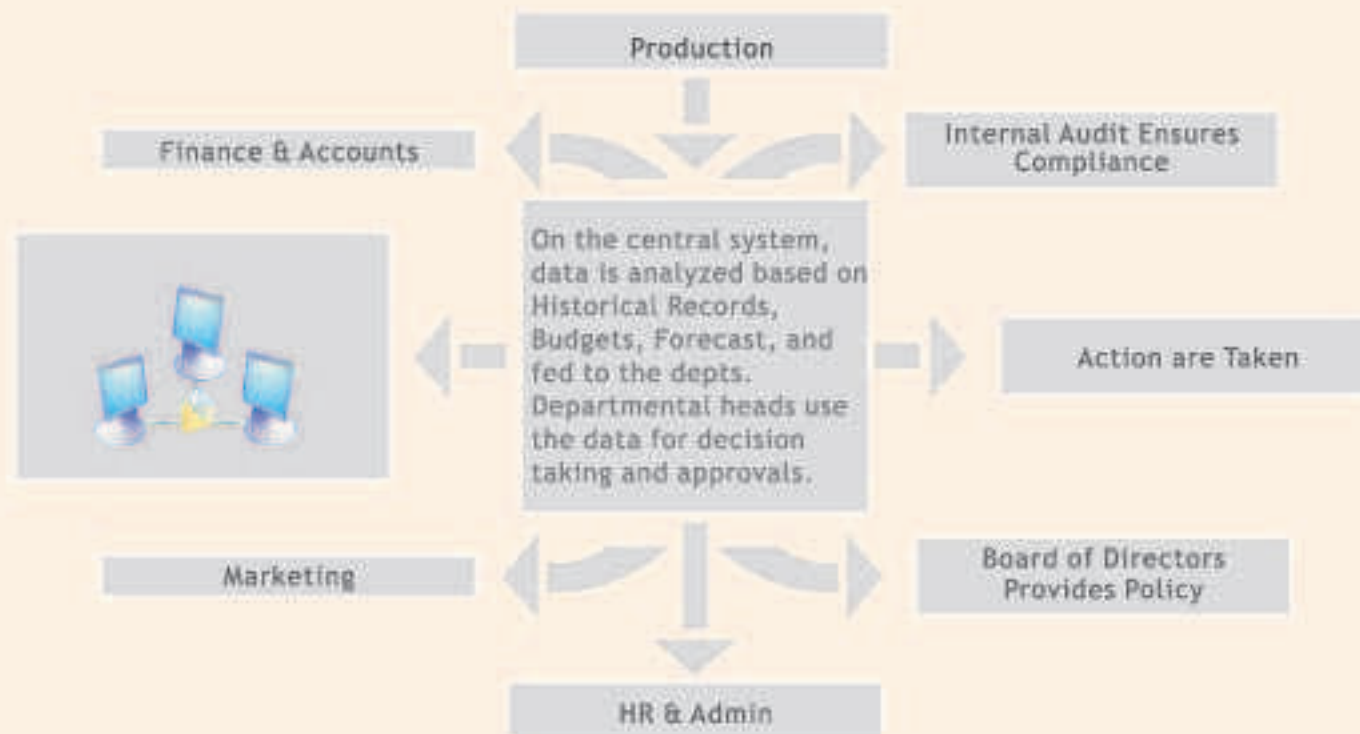
# Human Resource

## Our HR Philosophy

The company is deeply concerned about its people and strongly believes they constitute its greatest asset. Our HR section is working on the following lines to achieve efficiency, effectiveness and increased productivity:

- Management by objectives.
- Hiring and retaining highly professional and talented people, who are dedicated, empowered and committed to deliver remarkable growth.
- Skills development through internal and external training programs.
- Equal opportunity employment. No discrimination in hiring, promotions, rewards and appraisals on the basis of sex, religion, caste, race or national origin.

## Enterprise Resource Planning



# Social Contributions

## Giving Back To Society

Gulistan is a responsible corporate citizen, giving back to society.

Our primary contribution has been in Education and Health Care.

### Corporate Social Responsibility History

Since 1966, our approach to business has been centered around community work for betterment in society.

The Haji Jamal-ud-din Trust was established in 1988 under the auspices of our chairman, Mr. Abdul Shakoor, with the core objectives of providing health care and education to communities where our business is conducted. This initiative continues to accomplish its objectives with focus on the following:

- Provision of education to children and supporting higher professional education.
- Provision of basic health care in the community at large and tertiary health care at established centers.





## **Gulistan Group**

Gulistan Textile Mills Ltd.  
Gulistan Spinning Mills Ltd.  
Gulshan Spinning Mills Ltd.  
Paramount Spinning Mills Ltd.  
Gulshan Weaving Mills Ltd.  
Gulistan Power Generation Ltd.  
Gulistan Fibers Ltd.  
Gulistan Apparel Pvt. Ltd.  
Sara Lee Kiwi Pakistan Pvt. Ltd.

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