

The experienced farmland professionals since

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HISTORY



I Stop Realty, Inc. was founded in the early 1970's by the late Warren E. Swenson as a full service real estate marketing firm in Kasson, Minnesota. Farm sales were expanded and farm property management added in 1979 when his son, Kirk Swenson joined the firm after a post college career in banking and finance.

True to Warren's original company mission, I Stop remains a full service company specializing in the management and sales of farmland throughout Minnesota, the Midwest, and across the country.

March of 2009 I Stop had the opportunity to expand its reach and expertise to better serve its clients with the affiliation of Roger Heller and his group of professional farmland sales people. Roger and Kirk Swenson first connected through their mutual membership in the REALTORS® Land Institute of the National Association of REALTORS®-RLI is the land specialty affiliate of NAR.

The addition of Roger Heller and his group increases our land management and sales expertise with his 40 years of experience. It also adds to our team approach to marketing which will better serve all of our clients. Roger's history of a wide array of client representation compliments the expertise in IO3I, auction, and private treaty sales we already have.



Services

Here at 'I Stop Realty, Inc.', we pride ourselves on being your I Stop Source for all your real estate needs, regardless of the type of real estate involved. Whether it be farmland, a home, or a building site, our knowledgeable staff will be able to help.

Our relentless dedication to knowing the specific differences in each type of transaction is what sets us apart from the rest. You cannot sell a house like a farm, and you cannot sell a farm like a house.

In our industry, focusing on farmland is a rarity because of its inherent complexities. That is why holding membership in the REALTOR® Land Institute helps signify our distinction. With this commitment, we make sure to educate ourselves on all aspects of how to most effectively optimize your investment in land. Farmland is unique, they are not making more of it, and nothing says this better than RLI's motto: "Under all is the land."



Meet the

TEAM

KIRK E. SWENSON

PRESIDENT, BROKER, REALTOR®

After a post-college career in banking and finance Kirk joined I Stop in 1979. In that year the farm sales and management was reemphasized. Many years and countless satisfied clients doing multiple transactions have made Kirk an expert on the 1031 Tax Deferred Exchange.

Kirk is a founding member of Agriculture Real Estate Investors, LLC. now Teay's River Investments, the managing partner of a private equity fund that specializes in investing in agricultural real estate through out the United States. I Stop continues to do acquisition work for TRI.



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WENDY FORTHUN

VICE PRESIDENT, ASSOCIATE BROKER,
REALTOR®

After a post-college career in banking and finance Kirk joined I Stop in 1979. In that year the farm sales and management was reemphasized. Many years and countless satisfied clients doing multiple transactions have made Kirk an expert on the 1031 Tax Deferred Exchange.

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JAN SCHLEY

GRI, REALTOR®

Jan and her husband Roger reside on the Schley Family Farm near Dodge Center. They have 4 grown sons and 13 grandchildren.

Jan has been a REALTOR® with 1 Stop Realty for over 25 years. She received her GRI certificate and specializes in Residential real estate. Jan will help you whether it be buying or selling. Experience and Loyalty go a long ways in this business. Jan will be there to help anyone no matter what their needs may be.

Jan also has authored several cookbooks, and is the featured writer of "Jan's Cooking Corner."



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WAYNE ALBERTS

REALTOR®

Wayne has lived and worked in the Kasson-Mantorville area with his wife Tammy all of his life. Together they have raised three children.

Wayne has farmed all of his life, selling his dairy cows in 2005, he still farms along with his parents, sharing equipment and labor, from baling hay to field work, spring and fall. Wayne and Tammy have worked all the time to make a family farming operation work.



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TAMMY ALBERTS

REALTOR®

Tammy has lived and worked in the Kasson-Mantorville area with her husband Wayne all of her life. Together they have raised three children.

Tammy currently works at the Kasson-Mantorville Mayo Clinic as a patient personal representative. She knows how to help people get the results they would like and need.

Wayne and Tammy have worked all the time to make a family farming operation work.



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GARY HOTOVEC

AUCTIONEER, REALTOR®

Gary grew up on a livestock and crop farm by Danube, MN. After getting out of the Air Force in 1968, Gary started selling International Harvester farm equipment. He attended Auctioneers College in Mason City, IA in 1984 and then in 1988 he obtained a Minnesota real estate license.

Gary and his wife Holly bought the Hutchinson Livestock Auction Market, Hutchinson, MN in 1994. Currently the Auction Market is selling livestock, hay and straw every Wednesday.

Throughout his 42 year career of agricultural sales, Gary's motto has been taken from the moral to a real life tale, "Half a job done is no job done at all." "That's why I love agriculture," he says. "the ag community are down to earth good folks who believe in doing the best you can." He enjoys dealing with the ag community and farmers in general.



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DALE FLADEBOE

AUCTIONEER, REALTOR®

After he attended the Worldwide College of Auctioneering in 1978, Dale Fladeboe opened Fladeboe Auctions for business in Willmar, Minnesota. He became a REALTOR® in 1988.

Dale continues to conduct auctions on a regular basis and is extremely proud to have his children join him in the family business.

Dale loves to bring buyers and sellers together and when he is not auctioneering he can be found singing the "auctioneer song" in several parades across Minnesota.

He and his wife Grace live on a farm near Central, Minnesota.



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GLEN FLADEBOE

AUCTIONEER, REALTOR®

Glen attended the World Wide College of Auctioneering in Mason City, IA and has been part of the family business ever since. Glen became a REALTOR® in 2000.

With more than fourteen years of experience as a professional auctioneer, he has been instrumental in expanding the fundraising side of the Fladeboe Auctions.

Glen greatly enjoys being a bid caller on auction day and the excitement that is created from the "spirit of competition." Creating a strategic marketing campaign for each real estate seller is one of Glen's specialties.

Glen holds a degree in communications from Hamline University and lives with his wife in Minneapolis, Minnesota. In his free time, he enjoys running, fishing, hunting and reading.



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KRISTINE FLADEBOE-DUININCK

AUCTIONEER, BROKER, REALTOR®

Kristine graduated from the University of St. Thomas with a degree in business and communications, she quickly became part of the family business. Kristine became a professional auctioneer in 1995, a REALTOR® in 1999, and a real estate broker in 2007. In January 2006, Kristine was named the 2006 Champion Auctioneer by the Minnesota State Auctioneers Association, and named a finalist in the International Auctioneer Championship in 2005, 2007, and 2009. Kristine was named the 2010 International Auctioneer Champion by the National Auctioneers Association.

Kristine loves people and has a great passion for helping others through the auction method of marketing. Kristine particularly enjoys specializing in real estate ag land auctions. She resides in Spicer, Minnesota with her husband Jamie and two children, Elsie and Harris.



RON SANDER

BROKER, REALTOR®

Ron was born and raised on a farm in Sibley County, MN. He graduated from Mankato College with double majors in Business Administration and Economics.

In 2006 Ron retired as President and CEO of the State Bank of Briceyn with over 30 years under his belt. Ron has been a real estate broker, appraiser, and insurance sales person for over 15 years.

Since retirement from the bank, Ron has been more actively engaged in marketing farmland along the I90 corridor in southern MN.

He enjoys living in the rural area and feels fortunate that work experience continues to be closely related to agriculture.



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PAT KELTGEN

ADMINISTRATIVE ASSISTANT, REALTOR®

Pat was born and raised on a farm in Southern Renville County, MN. She graduated from Mankato Commercial College. Pat started working for Roger Heller and NORTH CENTRAL Ag. Service, Inc. in Olivia in 1971.

Over the years Pat has garnered valuable experience from her work in the farm management, appraisal, and real estate departments. She has enjoyed preparing sale flyers, typing data sheets, and assisting with the real estate closings.

It was natural for her to obtain her real estate license in the spring of 2009 after her many years of experience.



ROGER HELLER

VP, BROKER, REALTOR®

With BS and MS degrees in AG Education from South Dakota State University with a minor in Farm Management, Roger has over 40 years of experience in agricultural management and real estate. He farms 2,000 acres in South Central Minnesota.

Roger holds a real estate brokers license in South Dakota, North Dakota, Iowa and Minnesota.

He was President of National REALTORS® Land Institute in 1998 and named Land Realtor of America in 2001 by the REALTORS® Land Institute of the National Association of REALTORS®.



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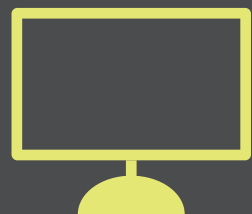
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THANK YOU

