

## A GLOBAL **NETWORK**

"GET SEEN. GET FOUND. GET CONNECTED."

EDPA prides themeselves on being a One-Stop Shop for the exhibit industry and a leader in networking as a united voice for advancement of its members. Its purpose is to provide education, leadership and networking as a united voice for the advancement of its members and the exhibition industry.

Tending to their members needs, EDPA has advocated themselves as leading, reliable, talented and dependable. Creating a space that is based around their dedication to fullfulling their members needs and objects, is highly important.

GET SEEN. GET FOUND. GET CONNECTED. Being internationally recognized is a large marketing objective for EDPA, and providing members with the highest knowledge of the industry will help their booth stand out from the rest.



#### **TARGET AUDIENCE**

European Audience- looking for new memberships

Suppliers

Designers

Manufacturers, Builders, Producers, and Distributers

Consultants

**Transporters** 

Installation & Dismantle

Domestic Audience- existing members wanting to attend ACCESS Association Show

#### **OBJECTIVES**

Internationally Recognized

Education Source in the Exhibit Industry

Leadership Source for Exhibit Industry

Networking Source for Exhibit Industry

Dedication to EDPA Members

Partnership with Fellow Industry Associations

One-Stop Shop

Reliable

Dependable

**Talented** 

Synergy

### **DESIRED OUTCOME**

Advance the joint interests of its members and connect with new members. Enhancing their success through advocacy, communication, education and good work.



### **FUNCTIONAL REQUIREMENTS**

Booth Space: 6m x 7m

Stand #9F42

Maximum Height: 5m

Floor Covering

Heirarchy of Messaging

Meeting Spaces (2m x 3m) or (4) informal spaces

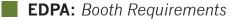
Kitchenette/Closet

Digital Content Display

Reception

Storage

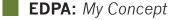
Space for Fire Extinguisher



## A GLOBAL **NETWORK**

### The Design Concept Solution

The booth space that was envisioned for EDPA was designed to have a very open and engaging atmosphere. EDPA is a company that prides themselves on knowing industry research, resources and trends. Being able to network and understand their members needs is very important. Having an open environment for industry professionals to interact, is vital for the booths success at Euroshop. Creating a space that has followed industry trends, corresponds with how they measure their success. By engaging with the members and nonmembers, asking individuals about locations they would like to exhibit in, gives EDPA an opportunity to show just how much knowledge they have on the industry globally. Being a One-Stop Shop, EDPA has the ability to have insight for the members on industry knowledge, showing their true value as a leader in the industry.



#### **ANGLED ARCHITECTURE**

Large angled elements to draw audience to the booth

#### **MODERN/SPACIOUS**

Clean/open environment for ease of networking

#### **GLOBAL LINKING**

The idea of networking from one place to another. The arc light on the globe being a focal point in the space

#### **DRAMATIC LIGHTING**

European booths accentuate lighting very theatrically to attract positive attention









# EDPABRAND



### **PRE-SHOW ENGAGEMENT**

#### **EMAIL BLASTS**

Send out to members to remind them of their appearance at Euroshop

#### SOCIAL NETWORK UPDATES

Twitter, Facebook and LinkedIn statuses to keep individuals up-to-date on what is happening at the show, and what they will be offering

#### **POST CARD**

Send out with a lasor pen to reiterate the theme. GET SEEN. GET FOUND. GET **CONNECTED.** It also shows the connection of networking from one place to another. Showing how important the members success is to EDPA

### AT-SHOW ENGAGEMENT

#### LIFETIME PASS TO ACCESS

Participating in the engagement at the booth (taking business cards) offering a lifetime pass to ACCESS during the show

### **POST-SHOW ENGAGEMENT**

#### THANK YOU POST CARD

Thanking the new and current members for attending the tradeshow and being a part of the success Euroshop brought them



**BACK FRONT** 



**EDPA:** Pre and Post Show Engagement

# HALLPLAN



**EDPA:** Hall Plan

# TOPVIEW

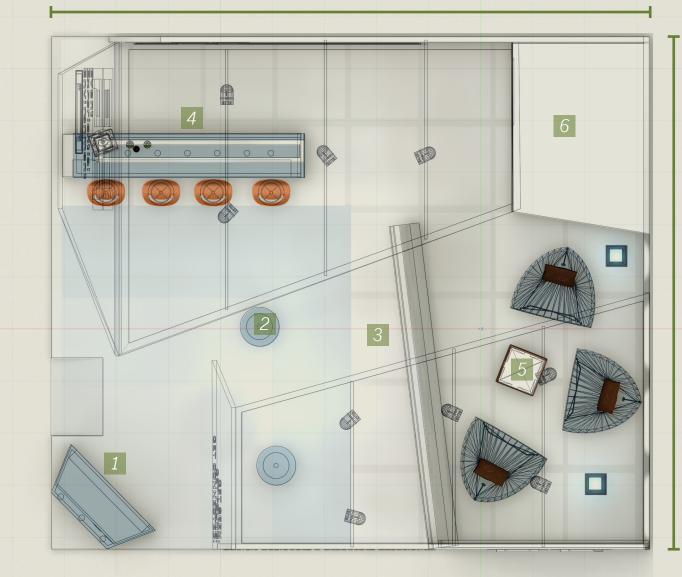
- 1 Reception
- 2 Stand Meeting
- 3 Map Wall
- 4 Bar Area
- 5 Casual Meeting
- 6 Kitchenette

#### **SPACIOUS BOOTH**

2 STANDING MEETING AREAS

LARGE MEETING ROOM

4 PERSON HOSPITALITY WITH SPACE FOR STAFFER BEHIND BAR 7*m* 



6m

# ELEVATIONVIEW

**Exhibit Designers + Producers Association** A GLOBAL**netw**c ...made with
OCTANORM \*\* ED PH

5*m* 

4.5m

Reached the maximum height with 3 message heirarchy levels

7*m* 



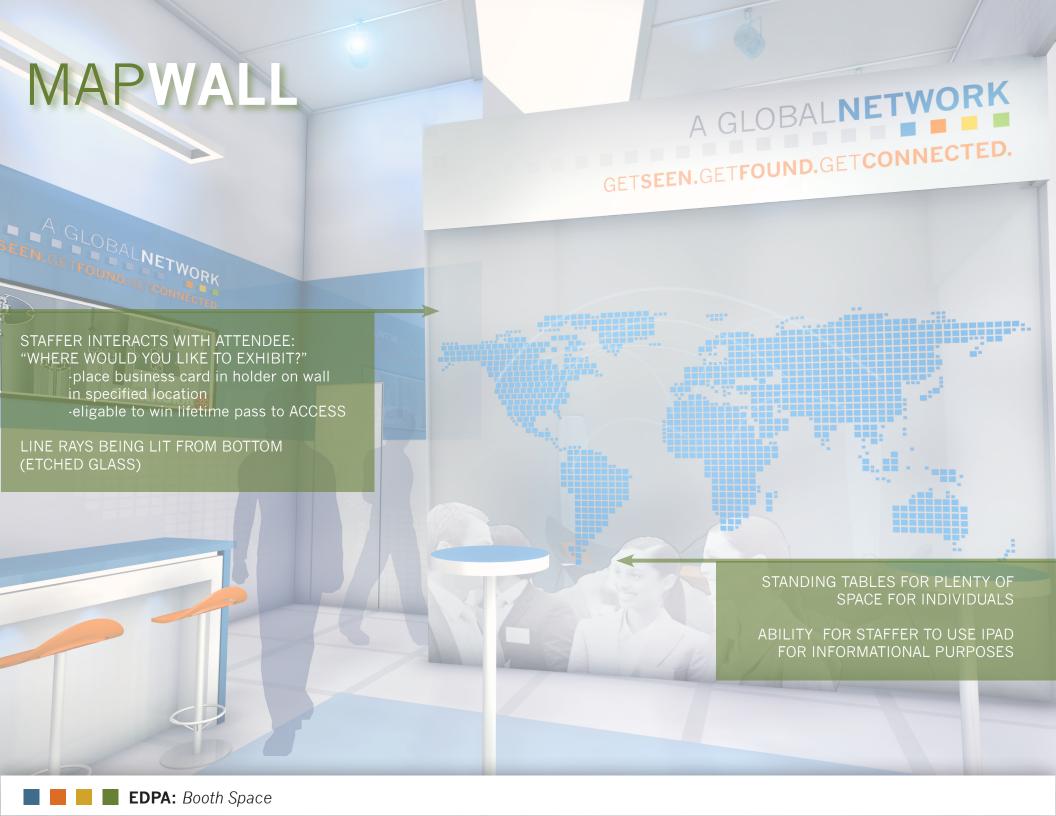
# OVERALLVIEW



















SEMI PRIVATE MEETING AREA

ANGLED CHAIRS TO SYMBOLIZE MOTION OF THE GRAPHICS ON THE MAP

ILLUMINATED LAMPS TO TIE IN WITH THE REST OF THE BOOTH

COMFORTABLE SPACE FOR CONVERSATION





# THANKYOU











