

Research - Competition

UPS vs. FedEx

	UPS	FedEx
Revenue	\$51.5 billion	\$38 billion
Net Income	\$3.6 billion	\$1.1 billion
Approximate Employee Count	426,000	290,000
Approximate Unionized Employee Count	260,000	"a small percentage"
Compensation and Benefits Costs	\$31.7 billion	\$8.5 billion
Amount Spent Lobbying	\$5 million	\$9 million

Source: FedEx 2008 Annual Report, UPS 2008 Annual Report

