



SENIORS HOUSING & HEALTH CARE



FINANCING SOURCES

Balance Sheet Lending

Bond Financing*

Commercial Mortgage-Backed
Securities (CMBS)

Fannie Mae DUS®

Federal Housing Administration (FHA)

Sales & Trading*

RED Capital Group's team of experts brings their unmatched seniors housing and health care financial knowledge to your communities or health care facilities, allowing you to worry less about your capital needs and focus on your operations. Leveraging our decades of experience in your market, RED provides financing solutions for independent living, assisted living, memory care, skilled nursing, and continued care retirement communities (CCRC). In addition, RED works with Critical Access Hospitals to finance renovations, expansions, and new construction for rural and community hospitals across the country.

RED has been consistently recognized as a top FHA Section 232 Lean lender and among the top 5 Fannie Mae DUS® lenders for seniors housing and health care. Combining our efficient and knowledgeable team with our access to more than \$6 billion in balance sheet capital, we will continue to be one of the nation's largest providers of capital to the industry.



RED's team of experts brings their industry knowledge to your seniors housing communities, allowing you to worry less about your financing needs and focus on your operations.





We understand the essential role that operators play in seniors housing and health care, and we build partnerships with the best in the industry to augment their strengths and ensure their success. RED has worked within the seniors housing and health care industry for decades, and provides the industry:

- Bridge Financing
- Construction Financing
- Permanent Agency (FHA & Fannie Mae)
- Debt and Equity Placements
- Financial Advisory Services*

Unlike other lending companies, RED Capital Group takes servicing your loan as seriously as closing it. Our dedicated loan servicing and asset management team will work through all of the details with you, and will offer their industry knowledge and guidance at every step of the process. We aim to give you answers to your most complicated financial questions, and that's why we've earned our reputation as The Face of Lending.

*Services provided by RED Capital Markets, LLC (MEMBER FINRA/SIPC) and its registered representatives. DUS® is a registered trademark of Fannie Mae.



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SENIORS HOUSING & HEALTH CARE

THE FACE OF LENDING



RECENT EXPERIENCE

\$26,278,725

CNL-Tega Cay

Construction Loan

(Tega Cay, South Carolina)

Assisted Living, Memory Care, Skilled Nursing

\$20,550,000

Ciena Healthcare:

Regency at Shelby Township & Regency at Lansing West

Multi-Asset Construction Loan

(Shelby Township & Lansing, Michigan)

Skilled Nursing

\$7,509,900

Putnam Nursing

FHA 232/223(f) Acquisition Loan

(Holmes, New York)

Skilled Nursing

\$73,800,000

MacKenzie Place

Fannie Mae DUS® MBS Mortgage Loan

(Colorado Springs & Fort Collins, Colorado)

Independent Living, Assisted Living &

Memory Care