



FINANCIAL SERVICES



FINANCING SOURCES

Balance Sheet Lending

Bond Financing*

Commercial Mortgage-Backed
Securities (CMBS)

Fannie Mae DUS®

Federal Housing Administration (FHA)

Sales & Trading*

Since 1990, RED has provided over \$57.5 billion in capital, with over \$26 billion specifically provided to help other lending businesses thrive. Unlike other providers, partnering with the team at RED gives correspondent bankers access to a broad range of products and services, allowing you to deliver the best terms and flexibility possible for your clients.

RED is proud of the relationships we build with our clients and respect the relationships our clients have built with their borrowers. Our dedicated team of bankers will work with you to build a partnership that best fits your needs. Each partnership we build is unique. Our level of involvement and the specific services that we provide can be set up as transparent or client facing as you feel is appropriate.

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RED's integrated mortgage and investment banking platform helps our partners obtain the very best execution, every time. Our goal is to help you serve your clients even better.

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RED has provided \$25 billion to help other lending businesses thrive.

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In our decades of industry experience, **RED** has earned our reputation as The Face of Lending thanks to our access to financing sources and our unmatched ability to create customized lending solutions for our clients. Among other things, the team at **RED** has been recognized as:

- A HUD-approved MAP/Lean lender and GNMA approved issuer.
- The nation's top FHA MAP/Lean producer by loan volume in HUD FY 2013 and FY 2014.
- A leading Fannie Mae DUS® lender, among the largest Fannie Mae lenders in the country for multifamily and seniors housing.
- Servicing over \$16.4 billion of Agency and FHA loans, of which over \$5 billion are FHA insured construction and permanent mortgage loans.
- A top 10 underwriter nationwide of developer-driven multifamily housing bonds consistently since 2003.
- Remarketing approximately \$800 million in tax-exempt and taxable VRDNs.

*Services provided by RED Capital Markets, LLC (MEMBER FINRA/SIPC) and its registered representatives. DUS® is a registered trademark of Fannie Mae.



James F. Croft
Senior Managing Director
RED Mortgage Capital, LLC
jfcroft@redcapitalgroup.com
office 614.857.1652

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At **RED**, we don't succeed until you do. **RED's** mortgage banking solutions and services include:

FHA Insured Loan
Funding & Servicing

GNMA and Fannie Mae MBS
Distribution*

Loan Warehousing for
FHA & Fannie Mae Loans

FHA MAP & Lean Loan
Processing & Underwriting
Assistance

Fannie Mae Loan Options

Bridge and Acquisition Loans

Multifamily Market Research

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