



Since 1990, RED has provided over \$57.5 billion in capital, with over \$26 billion specifically provided to help other lending businesses thrive. Unlike other providers, partnering with the team at RED gives brokers access to a broad range of products and services, allowing you to deliver the best terms and flexibility possible for your clients.

RED is proud of the relationships we build with our clients and respect the relationships our clients have built with their borrowers. Our dedicated team of bankers will work with you to build a partnership that best fits your needs. Each partnership we build is unique. Our level of involvement and the specific services that we provide can be set up as transparent or client facing as you feel is appropriate.

FINANCIAL SERVICES



FINANCING SOURCES

Balance Sheet Lending

Bond Financing*

Commercial Mortgage-Backed
Securities (CMBS)

Fannie Mae DUS®

Federal Housing Administration (FHA)

Sales & Trading*



**You worked hard to build
your business and customer
relationships. Now is not the
time for costly or time
consuming mistakes.**





FINANCIAL SERVICES

THE FACE OF LENDING

In our decades of industry experience, **RED** has earned our reputation as The Face of Lending thanks to our access to financing sources and our unmatched ability to create customized lending solutions for our clients. Among other things, the team at **RED** has been recognized as:

- A HUD-approved MAP/Lean lender and GNMA approved issuer.
- The nation's top FHA MAP/Lean producer by loans closed in HUD FY 2012.
- A leading Fannie Mae DUS® lender, among the largest Fannie Mae lenders in the country for multifamily and seniors housing.
- Servicing over \$18 billion of Agency and FHA loans, of which over \$5 billion are FHA insured construction and permanent mortgage loans.
- A top 10 underwriter nationwide of developer-driven multifamily housing bonds consistently since 2003.
- Remarketing approximately \$1 billion in tax-exempt and taxable VRDNs.

*Services provided by **RED** Capital Markets, LLC (MEMBER FINRA/SIPC) and its registered representatives. DUS® is a registered trademark of Fannie Mae.



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At **RED, we don't succeed until you do. **RED**'s mortgage banking solutions and services include:**

- FHA Insured Loans
- Fannie Mae Loan Options*
- Bridge and Acquisition Loans
- Sales and Trading*
- Multifamily Market Research