#### Biography:

Jeffrey L. Downs is a recent graduate of Appalachian State's Industrial Design Program. During his studies he ran the machine shop and oversaw the rapid prototyping lab. Jeff re-entered school after gaining experience in fields including protective product packaging, fabrication, and prototyping. He is a Midwesterner by birth, Colorado native at heart and recent transplant to the South.

#### Design Philosophy:

Instilled in me by my Father, the idea of the truth being held above all others has helped guild both my personal life and my designs. In all levels of the design process it is necessary to be honest with yourself and the client, especially when problems arise. Without an honest and accurate assessment of a situation, it is impossible to make well justified decisions that will lead to quality products.

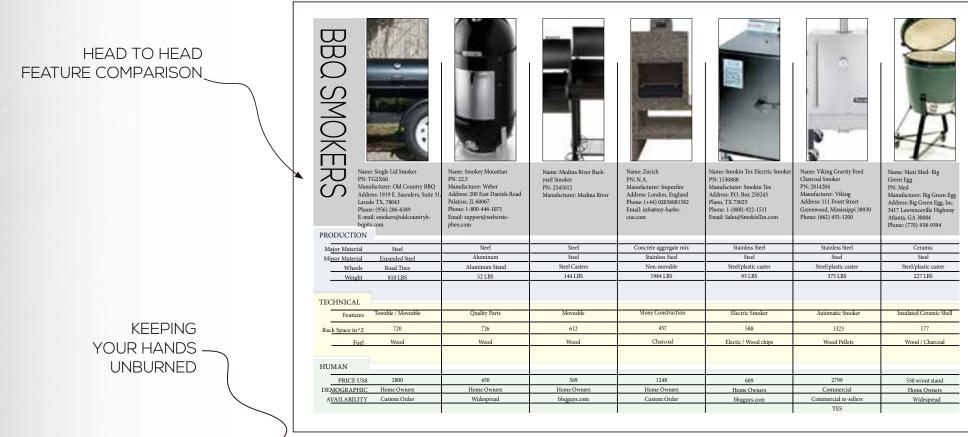
# INDEX

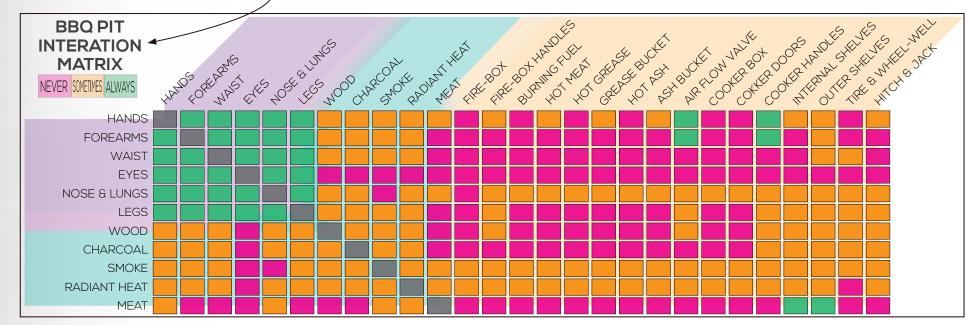
77S - BBQ Pit ———————————————————————————————————	_
Modern Sweep ———————————————————————————————————	_
Propel Paints —	_
Growth————————————————————————————————————	
Brush Axe —	

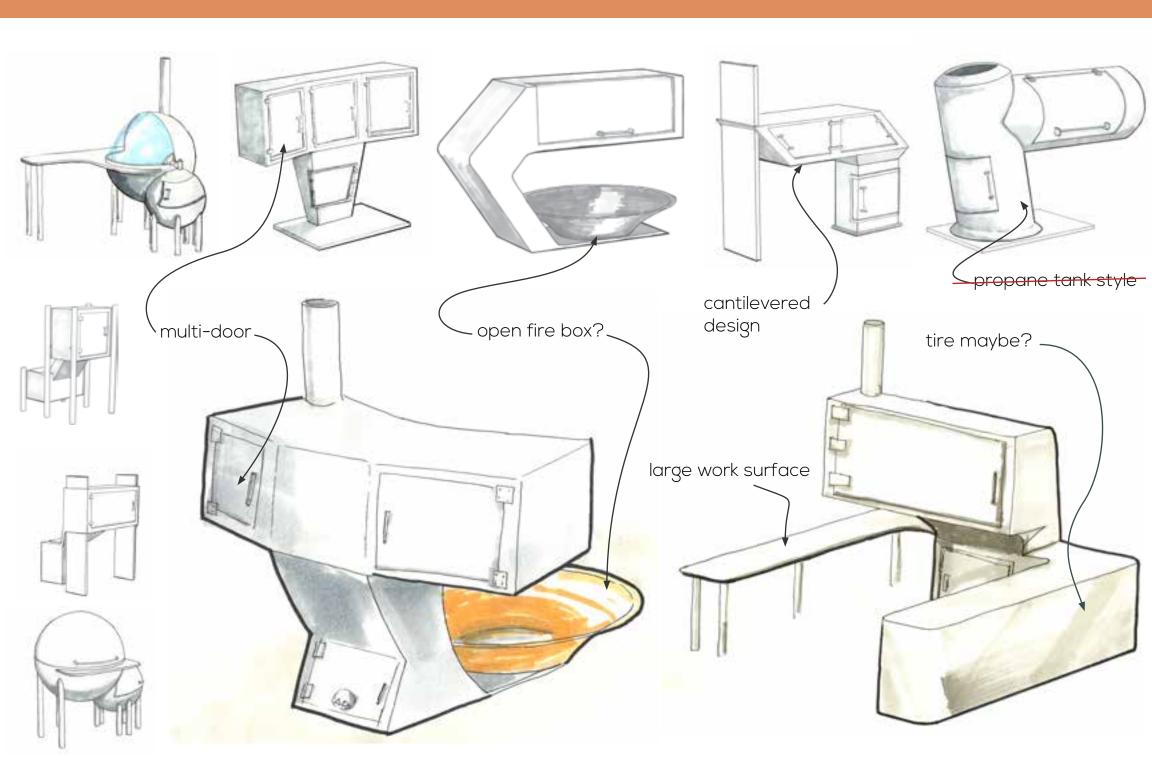
# 77S-BBQPITDESIGNANDRESEARCH

Research and design a BBQ pit with unique styling and the ability to feed forty plus guests

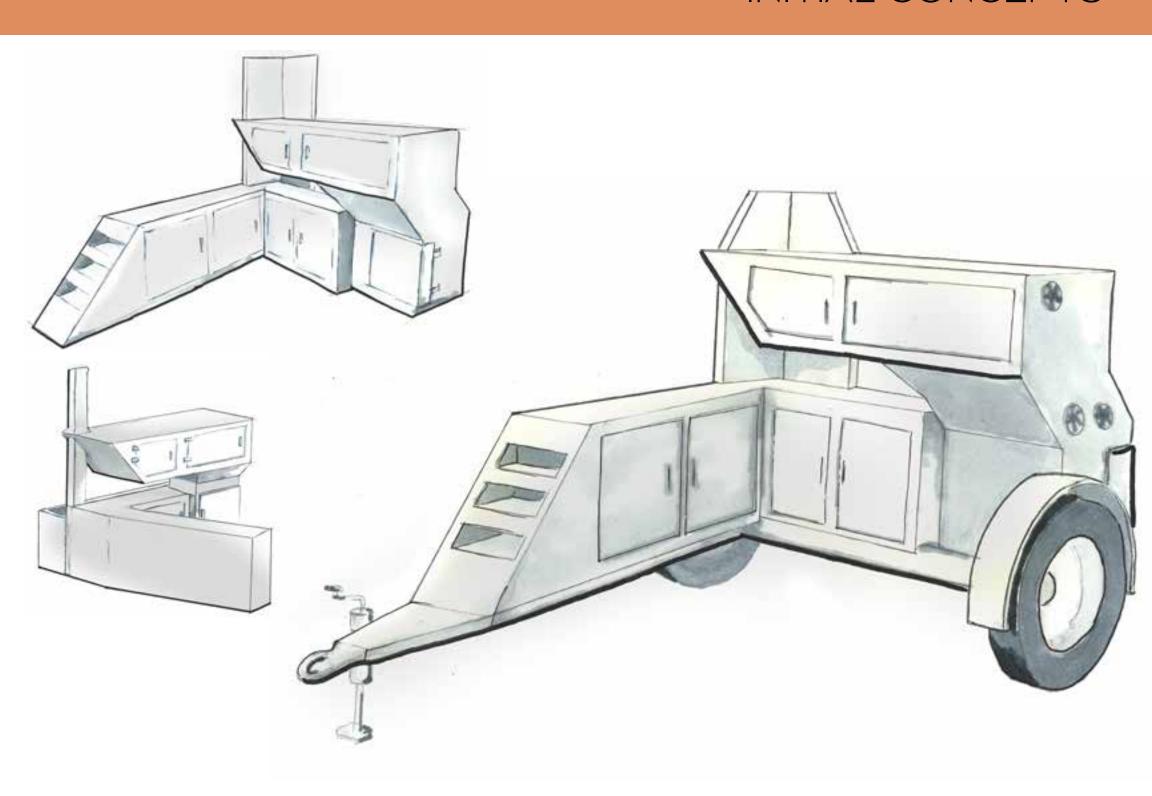
#### RESEARCH

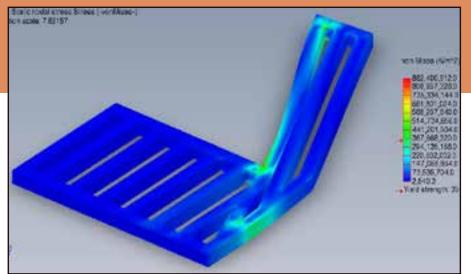




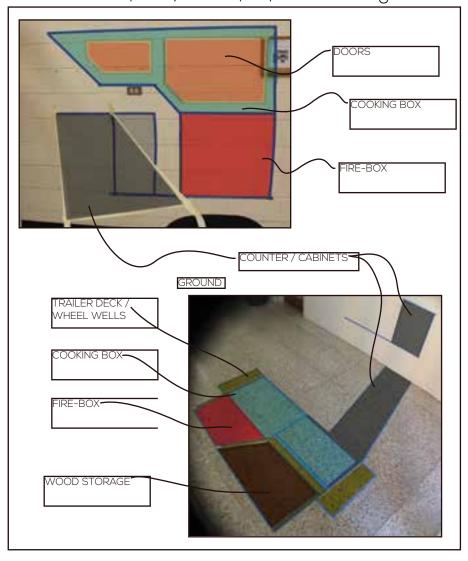


# INITIAL CONCEPTS



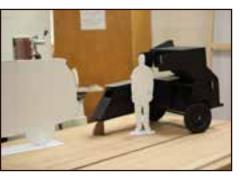


full scale tape layout of prep and cooking area



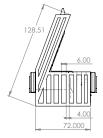
frame stresses, were simulated to ensure safety and longevity of underlying structure the smoker

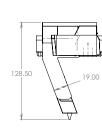


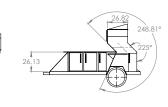


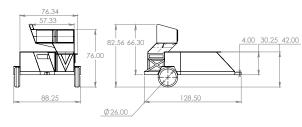












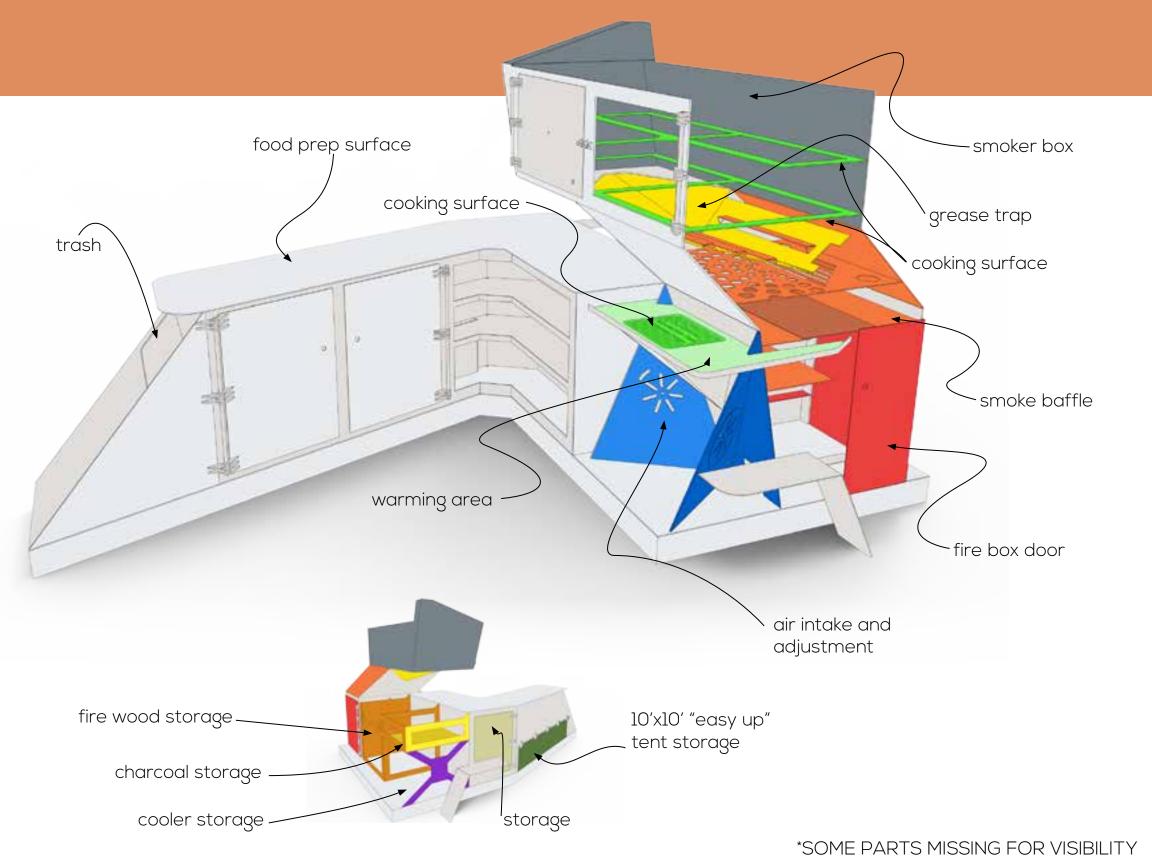
# CADD & PROTOTYPE DEVELOPMENT











#### CADD & PROTOTYPE DEVELOPMENT





























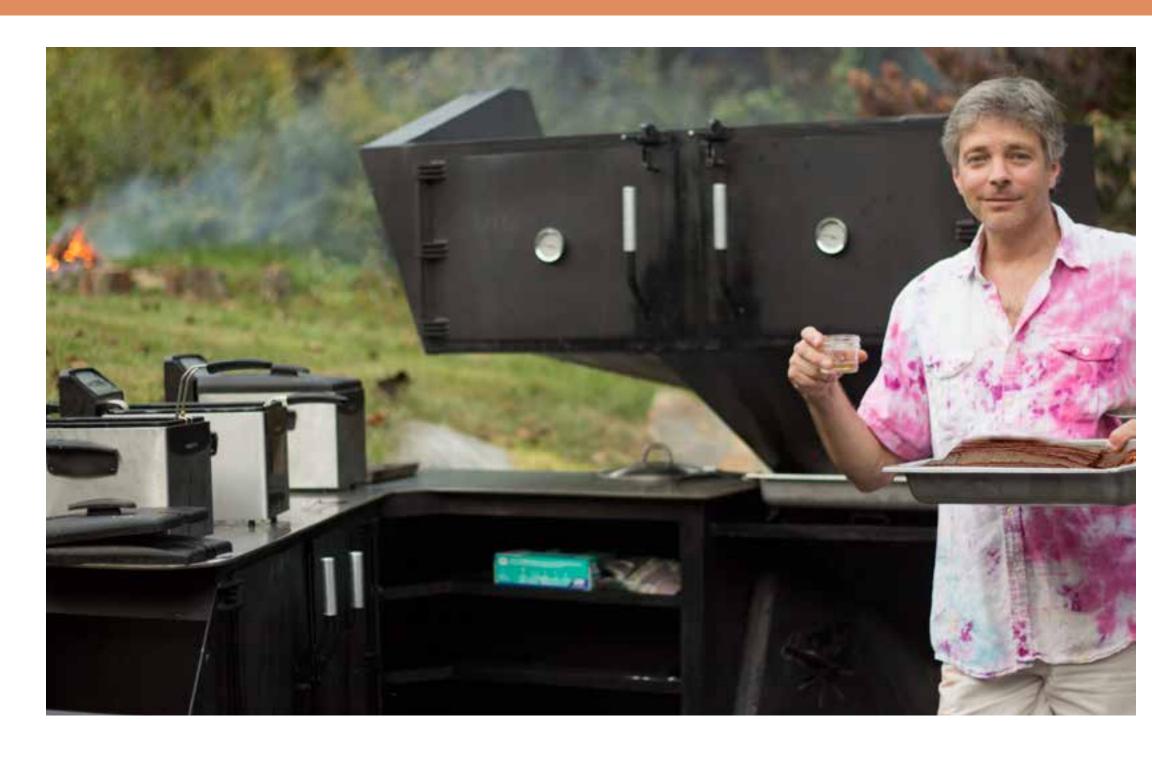








# FULL SCALE PROTOTYPE





#### MARKET RESEARCH



Name: Precision Angle Broom PN: 00206 Manufacturer: Libman Address: 220 North Sheldon Arcola, IL 61910 Phone: (800) 646-6262 Fax: (217) 268-4168 E-mail: info@libman.com



Name: Traditional Corn Broom PN: 00301 Manufacturer: Libman Address: 220 North Sheldon Arcola, IL 61910 Phone: (800) 646-6262 Fax: (217) 268-4168 E-mail: info@libman.com



Name: Way Clean
PN: 13204580
Manufacturer: CasaBella
Address: 225 North Route 303,
Unit 106 Congers, NY 10920
Telephone: 800-841-4140 x 184
E-mail: info@casabella.com
Fax: 845-348-0017



Name: Lodder PN: 798.777.47 Manufacturer: IKEA Address: Almhult, Sweden Phone: 1-888-434-4532



Name: Maxi Angler Broom PN: DRK 91351 Manufacturer: O-Ceadar Address: Attention: 2188 Diehl Road Aurora, IL 60502 Phone: 1.800.543.8105

HANDLE	Steel	SPF Wooden	Steel	Steel	Steel
BODY	Injection Molded	Injection Molded	Injection Molded	Injection Molded	Injection Molded
BRISTLES	Extruded	Corn	Extruded	Extruded PET	Extruded Polystyrene
DUSTPAN	Injection molded / Thermo Formed		Injection molded / Thermo Formed	Thermo Formed polypropylene	Injection molded
PRICE	Price : \$33.93	Price: \$19.21	Price: \$15.59	Price: \$8.98	Price: \$74.71
DEMOGRAPHIC	Home Owners	Home Owners / industrial	Home Owners	Home Owners	Contractors
AVAILABILITY	Walmart / widespread	Buy.com / widespread	Target	IKEA / widespread	Home Depot / widespread
DIMINISHED.	NO	NO	YES	YES	NO
CAPACITY					

#### TARGET GROUP

- -93% of all house holds make less than \$97.000
- -People with less income aspire to own "dwell" like goods, then shop at Walmart
- -Must work to find a balance between brand dilution and sales-Make use of multiple levels of design and quality

#### AVERAGE READER OF DWELL

-Age: 39

-Female: 59%

-Male: 41%

-Married: 50%

-Home Ownership: 68% -College Graduates 74%

-Professional / Management: 51%

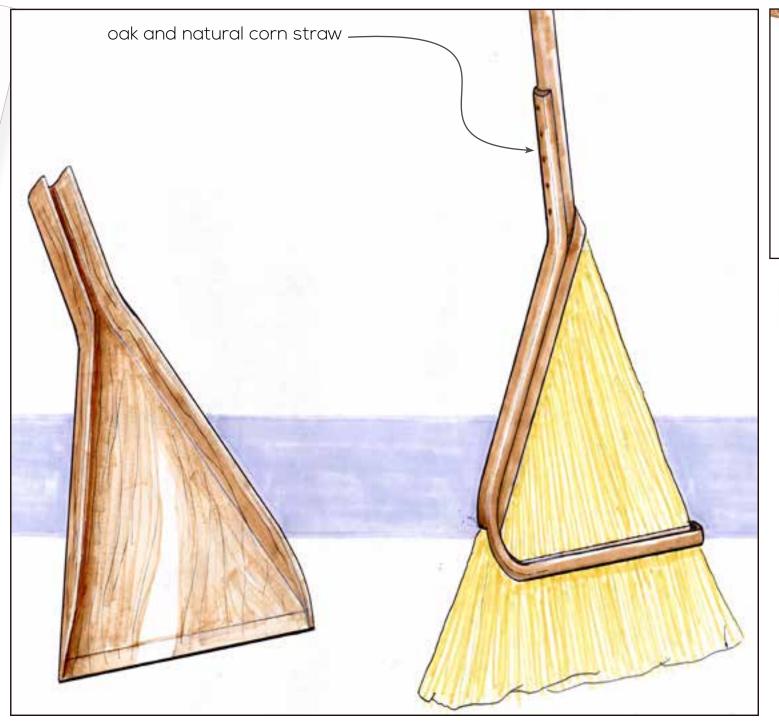
-Mean Household size 3.3 persons

-Total Household Income: \$97,201





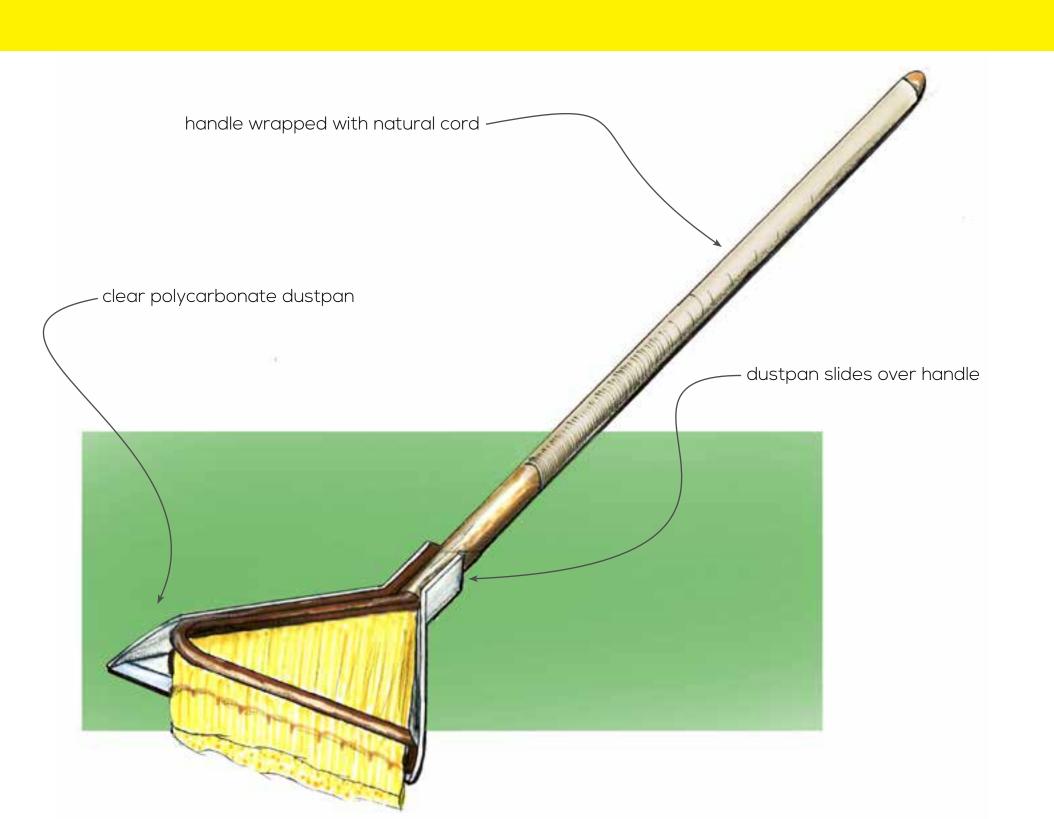
### CONCEPT DEVELOPMENT



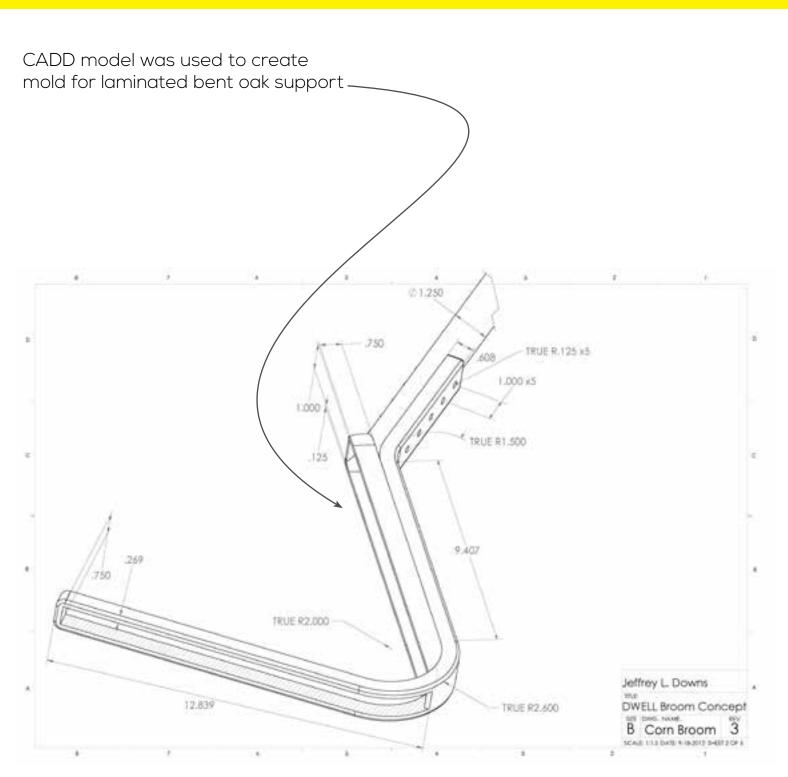








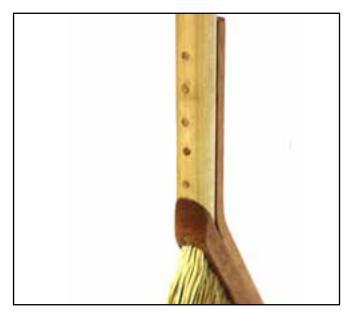
#### FINAL DIRECTION













#### PROTOTYPE DEVELOPMENT















# CONCEPTUAL RENDER



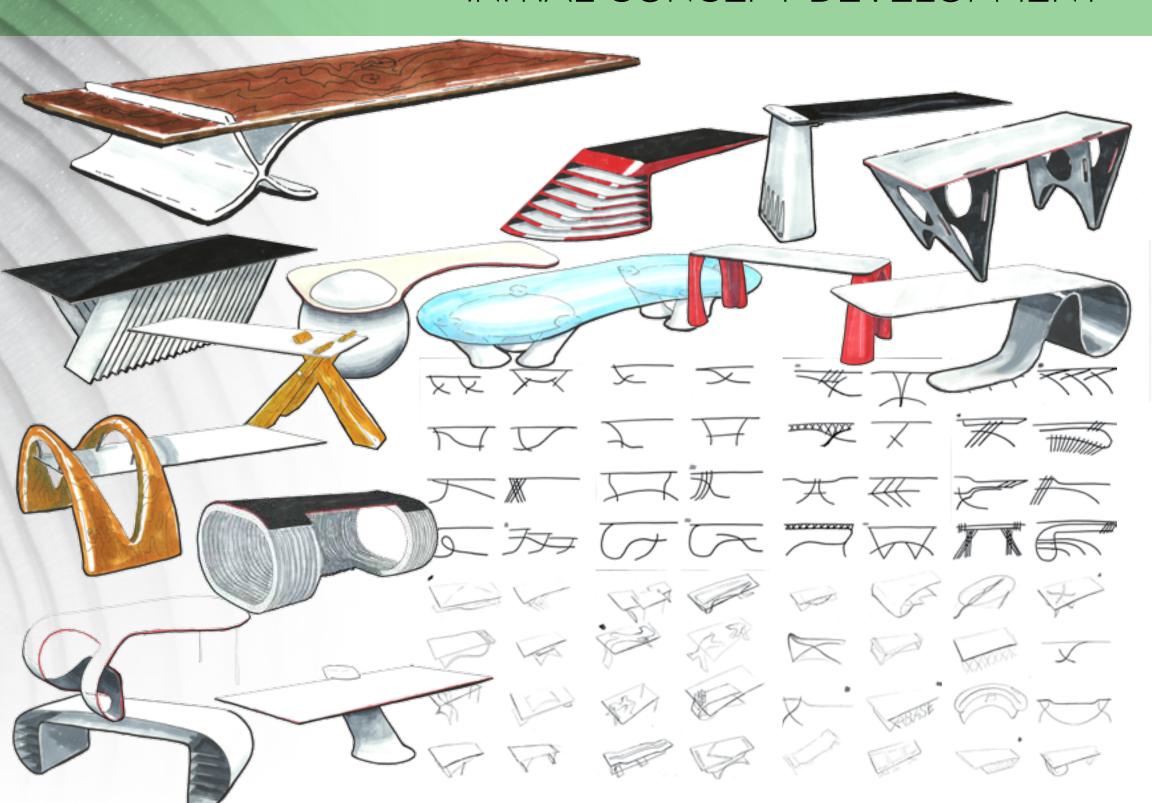


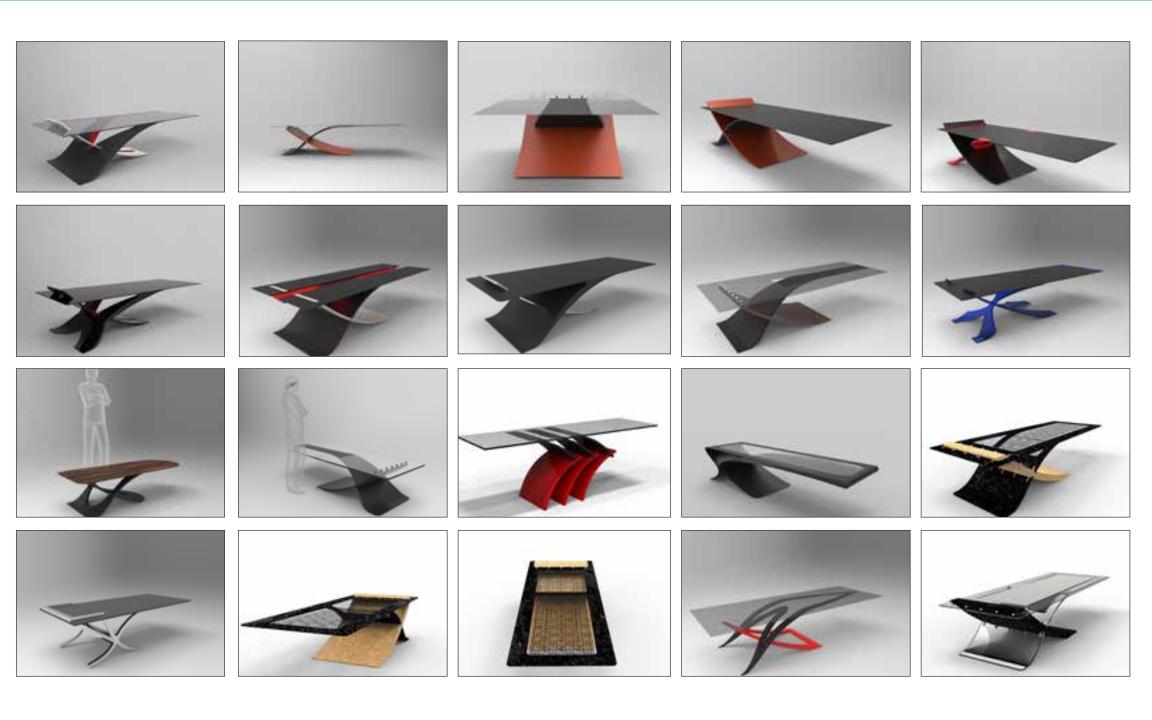




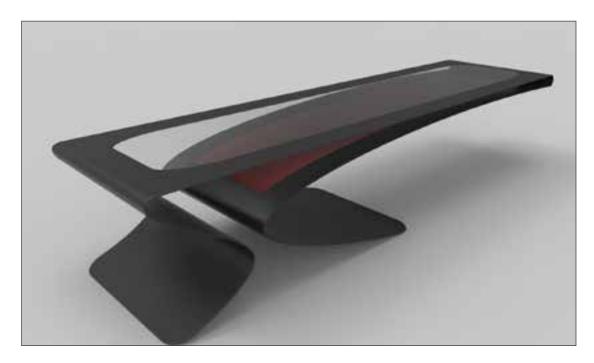
Design a table that will grow with the user by mimicking the rings of a tree.

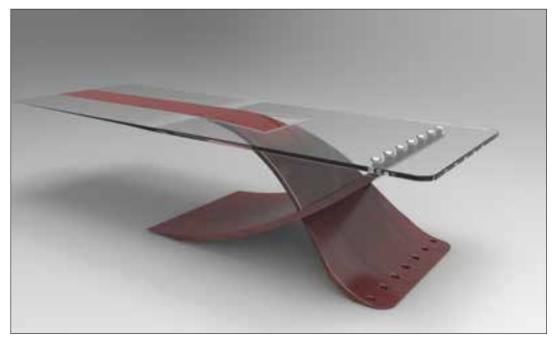
#### INITIAL CONCEPT DEVELOPMENT

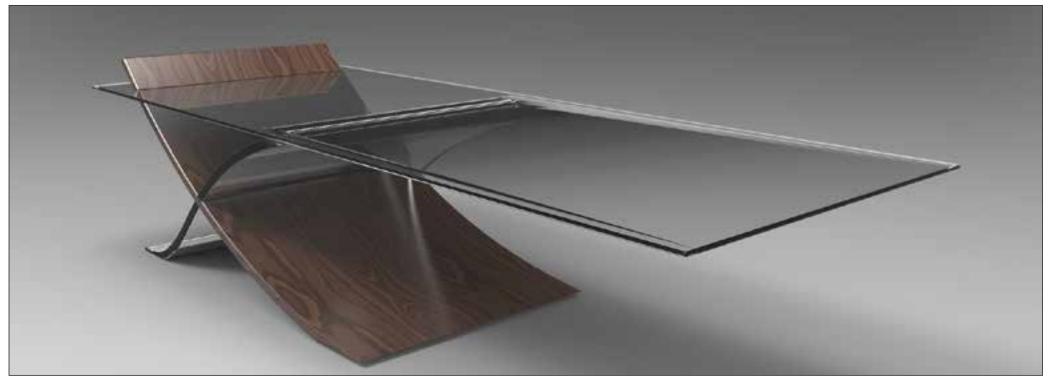




# NEAT, BUT START OVER





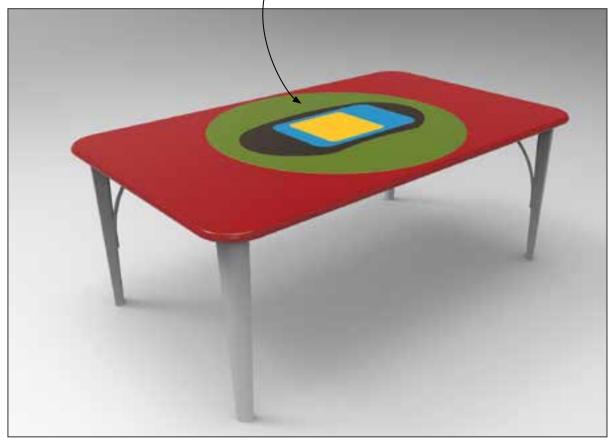




INDIVIDUAL Beveled Rings, Removeusle Concentric Rings, Act As Table Leques, minte true Growth



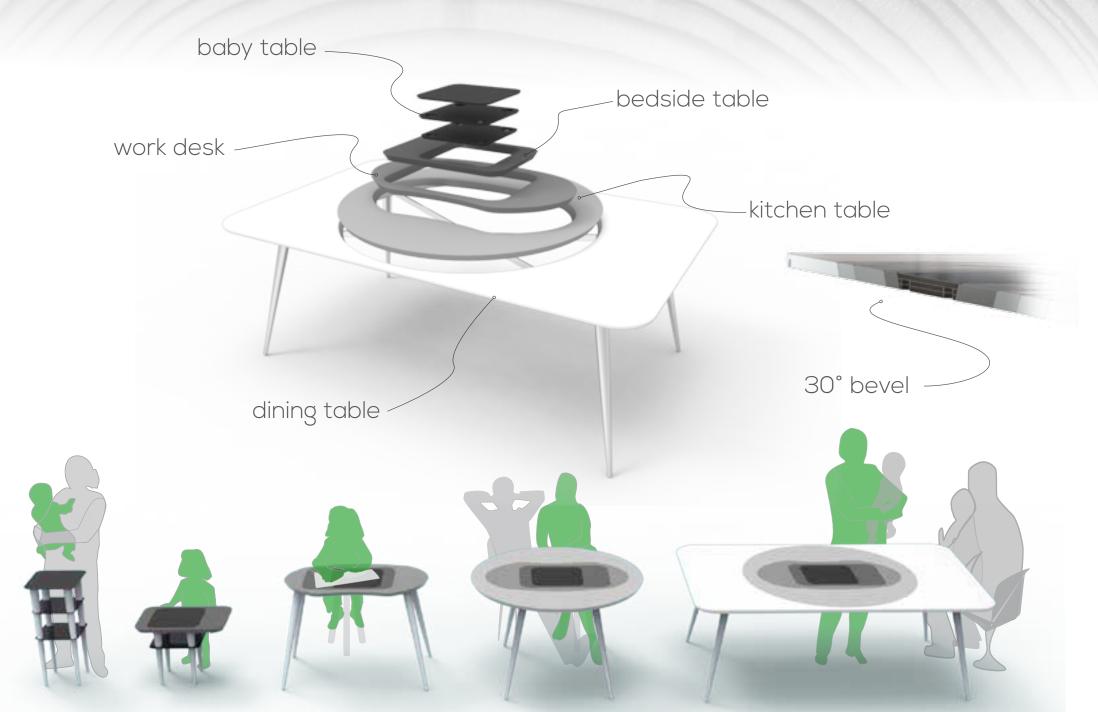






# GROWTH

-Inspired by the rings of a tree, this table grows with you, as you progress from a child, to having your own-



# Brushaxe

Research and design a sustainable tool to help fire fighters clear brush and roots up to 2" diameter.



#### PRODUCT RESEARCH



#### Info

Product	8" Hatchet	Brush Hook	Clearing Axe 3022	Brush Axe
Company	Fiskars	Bully Tools	Bahco	Fiskars
Location	Finland	USA	Sweden	Finland

#### Production

Material	Low friction coated steel	Steel	Steel, high carbon blade	Low friction coated steel
Material	Fiber- Composite	Hickory	Hickory	Fiber Composite
Process	Stamped / Injection	Laser Cut &bent	Stamped, bent & welded	Stamped / Injection

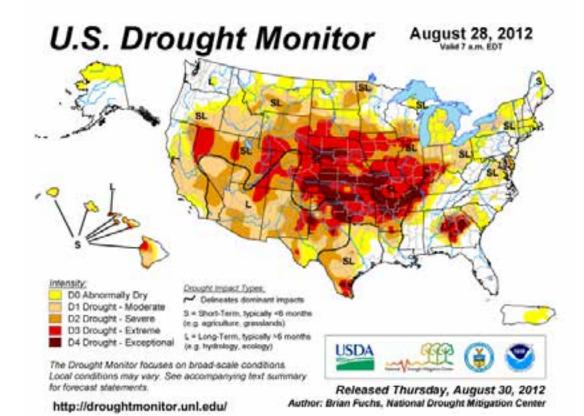
#### **Technical**

Blade	Razor Sharp	Dull	Razor Sharp	Dull
Weight	2LBS	5LBS	3LBS	2LBS
Length	8"	48"	27"	22"

#### Human

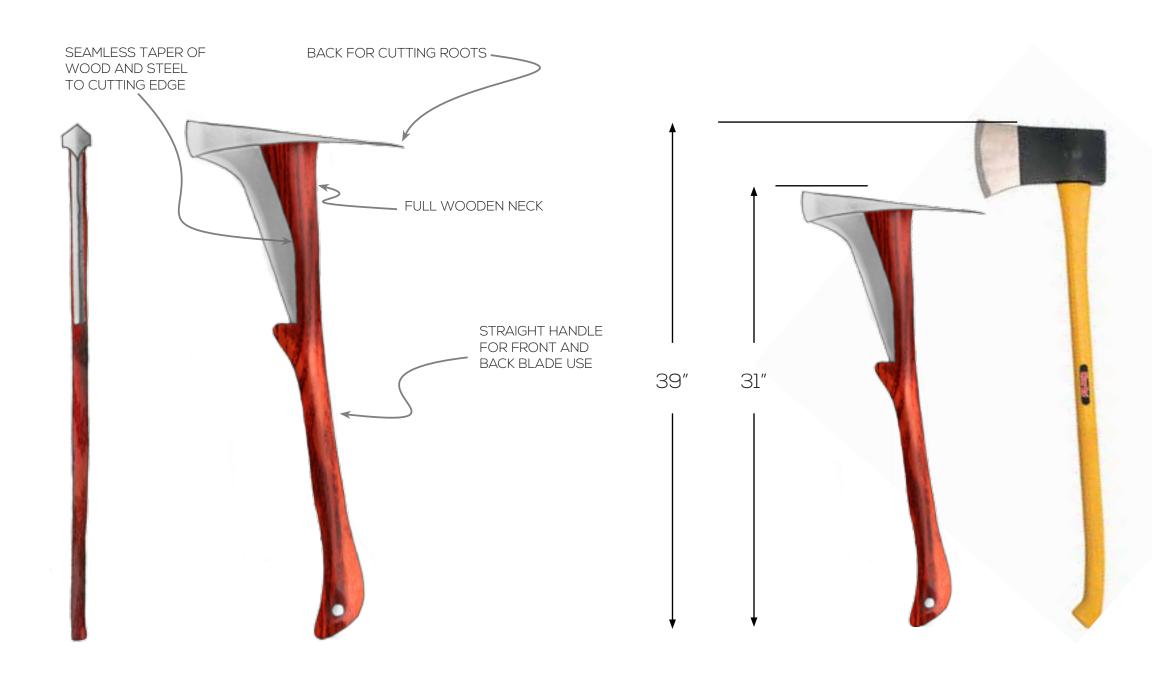
Price	\$29.99	\$39.99	\$65.49	\$23.99
Demographic	Hobbyist	Serious User	Serious User	Serious User
Avaliblity	Amazon.com	Amazon.com	Amazon.com	Amazon.com

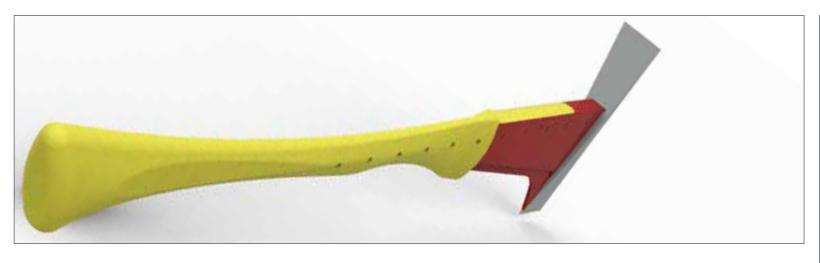
FOUR MAIN STYLES OF BRUSH CLEARING HAND TOOLS





### CONCEPT DEVELOPMENT













# CONCEPT RE-DEVELOPMENT

