



# TOP NOTCH

## TRAINING ACADEMY

### Courses Offered:

- The Professional Service Technician
- Basics of running a Professional Service Call
- Presenting Options, Price & Close
- The Professional Field Manager
- The Professional Operations Manager
- Fleet Management
- Inventory Management
- The Professional Foreman
- Customized Training
- Professional Dispatcher



**DALE MINCKS**

**The Nation's Top Selling Technician**

Dale has 35 years in the home service industry and has been one of the nation's top selling technicians for a major home service franchise. He has spent the last decade leading, training and empowering professionals to reach unrealized potential and go beyond their own expectations.

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