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October 25, 2019

Dear Friends,

The Alliance for Positive Health extends its warmest embrace to you for attending our BOO-jolais Cabaret. This signature event raises vital funds for our programs services throughout our 17-county region. We would like to thank so many people, businesses and organizations for making this evening's event a success—including you! We hope you enjoy an evening of fabulous food, great wine and fun...all for a great cause.

The funds raised at the BOO-jolais Cabaret provide services to over 5,000 individuals living with HIV/AIDS and other chronic diseases. Some services we provide are items that many of us take for granted: bedding, household goods, nutritious meals, transportation to and from medical appointments, and so much more. We design our program services to meet the challenges our clients face day after day.

2019 marks a milestone for the Alliance for Positive Health: 35 years of service to the community. For 35 years, we have been a pioneer in the development and delivery of services to people living with and at-risk for HIV/AIDS and other chronic illnesses. As government funding continues to decline, we are working tirelessly to find resources and funds to strengthen our services to ensure the needs of our clients are being met. We are honored that you continue to respond to our clients' needs year after year. We thank you for once again going above and beyond to help the Alliance for Positive Health assist the most vulnerable people in our shared community.

On behalf of the Alliance for Positive Health's Board of Directors, staff, and the people we serve, we raise a glass to you for your generosity, kindness, and support.

Sincerely,

A handwritten signature in black ink that reads 'Bill Faragon'.

Bill Faragon  
Executive Director

A handwritten signature in black ink that reads 'Kelley Winslow'.

Kelley Winslow  
President, Board of Directors

# OUR SPONSORS

(as of 10.4.19)

BOO-jolais Cabaret was made possible through the generous contributions of our Corporate Sponsors, Honorary Committee, and Valued Donors. Thank You!

## VIP



## CAFÉ BOO-JOLAIS



## ENTERTAINMENT



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## WINE



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# WINE TASTING

Thank you to Empire Merchants North for providing the following wines:

## VIP AREA:

**William Hill Pinot Noir** - Deep and rich, the Central Coast Pinot Noir opens with aromas of black cherry, toasted oak spice and lavender. On the palate, enjoy ripe flavors of raspberry and boysenberry. A firm acidity and smooth mouth feel lead to a lingering finish.

**Frei Brothers Zinfandel** - Dry creek valley zinfandel displays red jam aromas with spicy notes of clove, nutmeg and cinnamon. Concentrated flavors of mixed berry compote and plum meld with hints of jam and toasty oak, framed by rustic tannins and a lingering finish.

**Prophecy Sauvignon Blanc** - A pretty nose of delicate citrus, tropical fruit and floral tones is followed by some buttery base notes. The oak is showy but there are many who will like the creamy texture and spice it brings to the palate.

**William Hill North Coast Chardonnay** - William Hill Estate North Coast Chardonnay offers aromas and flavors of ripe tree fruit, underscored by hints of brown spice, citrus and tropical fruit. Hailing mostly from Sonoma and Solano, with a touch of fruit from Mendocino, this well-integrated wine has excellent acidity and a creamy mouthfeel.

**Maso Canali Pinot Grigio** - Brilliant pale golden color leads to a nose of peach and a hint of honey. The wine is characterized by enticing flavors of lemon and fresh apple, with floral notes. It is well-balanced with a lovely, persistent finish.

**La Marca Prosecco** - This sparkling wine is a pale, golden straw in color. Bubbles are full textured and persistent. On the nose, the wine brings fresh citrus with hints of honey and white flowers. The flavor is fresh and clean, with ripe citrus, lemon, green apple, and touches of grapefruit, minerality, and some toast.

## BALLROOM TASTINGS:

**Dark Horse Brut Rosé** - Fresh notes of stone fruits are layered with hints of refreshing citrus and red berries. This light-bodied bubbly offers cleansing acidity and a crisp finish.

**Chateau Souverain Chardonnay California** - Chardonnay has inviting aromas of roasted pears, lemon citrus and subtle baking spice with elegant layers of pineapple and crème brûlée flavors. This full-bodied Chardonnay offers a plush texture and balanced acidity with a long, flavorful finish.

**Apothic California Red** - Apothic Red was crafted from a blend of primarily Zinfandel, Syrah, Merlot and Cabernet Sauvignon. These varieties come together seamlessly for a fruit-driven wine with fresh dark fruit flavors and jammy red fruit notes.

**Dark Horse Pinot Noir** - Pinot Noir is a fruit forward with flavors of fresh strawberry and red cherry that are complimented by hints of rose and lavender. The light notes of molasses help lift the fruit and floral character. This Pinot Noir offers a balanced palate with a velvety mouthfeel and a subtle sweetness.

**Apothic CA Dark Red** - Dark fruit flavors of blueberry and blackberry with opulent notes of coffee and dark chocolate.

**Apothic Rosé** - The wine opens with its vibrant pink color and aromas of berry and black cherry. Apothic Rosé offers hints of ripe raspberry, strawberries and watermelon that are complemented by its crisp acidity and touch of sweet fruit notes on the long finish.

**Ecco Domani Pinot Grigio** - This signature wine has a straw yellow color with light green and gold flecks. On the palate, it is a complex wine with notes of citrus and exotic fruit.

**Dark Horse Cabernet Sauvignon** - The grapes for our 2017 Dark Horse Cabernet Sauvignon were harvested at optimum ripeness, allowing for easy extraction of rich, concentrated color and velvety tannins in the fermenters. Warmer fermentations resulted in more intense flavors and fruit forward aromatics. Post fermentation, the wines are aged on oak to add complexity and balance.

# TASTING TABLES

(as of 10.4.19)

Thank you to the following restaurants, caterers and vendors for the decadent food samplings:

110 Grill	Healthy Café Catering Co.	Professor Java's Coffee Sanctuary
Allie B's Cozy Kitchen	The Hilton Garden Inn, Troy	Risotto
ama cocina	Honest Weight Food Co-Op	Saratoga Courage Distillery
Apex Entertainment	Mazzone Hospitality	Simons Catering
Ben & Jerry's - Madison Avenue	New World Bistro Bar	Trader Joe's
El Mariachi Mexican Restaurant	Nothing Bundt Cakes	Wheatfields Bistro & Wine Bar

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(as of 10.4.19)

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(as of 10.4.19)

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(as of 10.4.19)

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Kelley\* & Keith Winslow

*\*Alliance for Positive Health Board Member*

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## ALLIANCE FOR POSITIVE HEALTH MISSION STATEMENT

The mission of the Alliance for Positive Health is to reduce the impact and incidence of HIV/AIDS and other serious medical and social conditions.

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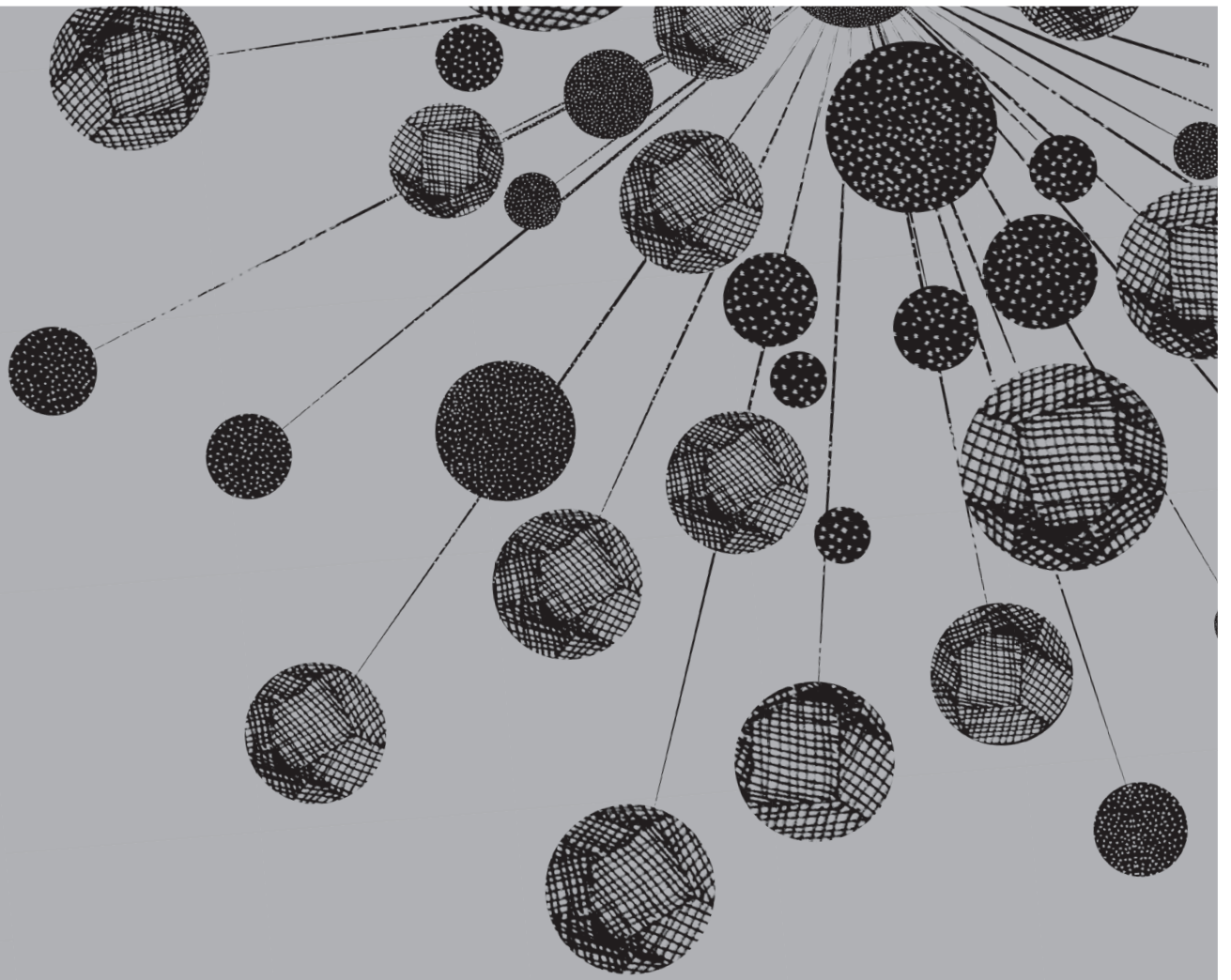
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(as of 10.4.19)

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**For videos and more information,  
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**35** years  
alliance for positive health

# We're grateful for all you do.



We can't express in just a few words how much we appreciate your dedication. Thanks to your efforts you've made a difference in our community and had a positive effect on us all. For that and more we're grateful.

KeyBank thanks Alliance for Positive Health for making a difference.



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**MORNING NEWS**  
**WEEKDAYS 4:30-7:00AM**



alliance  
for positive health

2019 marks the 35th Anniversary of The Alliance for Positive Health (formerly the AIDS Council of Northeastern New York). Since its inception in 1984, the agency has provided services to people living with HIV/AIDS and other serious medical and social conditions. With support from people like you, we are able to link these individuals into care, provide HIV/STI/Hep C testing, and offer transportation, financial, nutrition and housing assistance.

To learn more about how you can help and for more information about the important work the Alliance for Positive Health is doing in our shared community, please visit us at [allianceforpositivehealth.org](http://allianceforpositivehealth.org).

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