



ANNUAL REPORT

2020-2021

2020-2021
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List reflects individuals who served between July 1, 2020 and June 30, 2021.



2,785
Clients Served

13,534 services

were provided to **2,785** clients across Northeastern New York from July 1, 2020 through June 30, 2021. Our dedicated staff ensured vulnerable individuals in our local community were able to obtain health-related knowledge, develop self-advocacy skills, remain adherent to medical care, and break down barriers.

214
HIV Tests

414
STI Tests

13
HCV Screens

SYRINGE EXCHANGE PROGRAM STATISTICS



145
total individuals enrolled in Syringe Exchange Program through June 2021

108
successful overdose reversals from 2019-2020

588,362
total syringes provided to clients through June 2021

75.4%
return rate for collected syringes from 2020-2021

PROGRAM SERVICES HIGHLIGHTS

15,512
meals provided

7,525
pantry bags provided

976
harm reduction services provided

660
rides provided by transportation program



Client Testimonials

"I have been part of the Nutrition Program, Ryan White Case Management, Health Home and the HIV and Aging group. All of the staff from the Alliance have been helpful and hard working, and have become a significant guidance in my life."

~ R.E.

"The Food4Life program has been very helpful for me personally. It is wonderful to be around a helpful, understanding, and amazing program. I feel healthier and grateful. You're all fantastic. Thank you!"

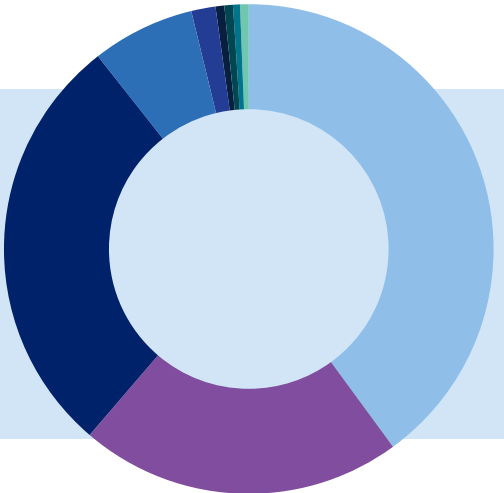
~ L.L.

"I was unable to find work because of COVID-19 and was scared to get the virus on top of my chronic illnesses. Food stamps did not get me far. The Alliance gave me gift cards which are helping me get through. I am grateful for the Alliance and the support they provide."

~ Anonymous

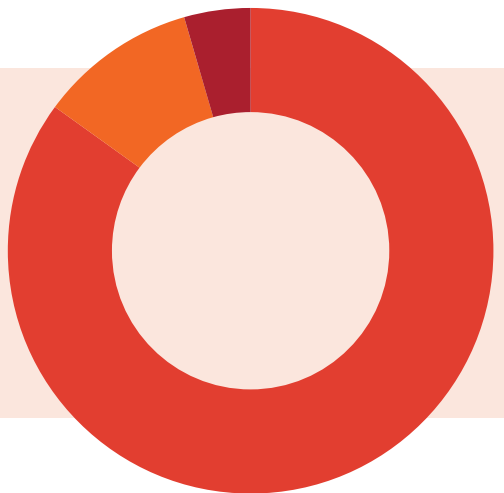
Statement of Activities

2020 - 2021 REVENUE



	2020-2021	2019-2020	
30%	New York State Funding	\$3,049,241	\$3,350,385
27%	Medicaid & Other Fees for Service Revenue	\$2,292,806	\$2,361,231
18%	Federal Awards & Contracts	\$1,472,143	\$1,786,354
12%	Paycheck Protection Program Grant	\$963,800	\$47,810
4%	Delivery System Reform Incentive Program	\$344,891	\$568,059
1%	Contributions	\$110,073	\$48,329
<1%	Foundation Grants	\$69,403	\$38,600
<1%	Fundraising Events	\$50,392	\$134,371
<1%	In-Kind Contributions	\$14,050	\$47,450
	Total	\$8,366,799	\$8,382,589

2020 - 2021 EXPENSES



	2020-2021	2019-2020	
83%	Program Services	\$7,071,340	\$7,304,352
14%	Management & General	\$1,173,380	\$907,298
3%	Development & Marketing	\$259,435	\$377,526
	Total	\$8,504,155	\$8,589,176

Special Events



The 2020 Columbia-Greene Garden Party virtual event was held on September 5th. In this unique online experience, a variety of garden designers from across the Hudson Valley provided an exclusive look at their beautiful properties. The event also included wine tastings, cooking demonstrations from Simons Catering, and our first ever online silent auction. Wine baskets were provided for Honorary Committee members to enjoy from the comfort of their own homes.



Our signature Halloween event took on a virtual format in 2020. The 2020 BOO-jolais Virtual Event combined our favorite signature elements into a fun and interactive format. Through a "Secret Agent" theme, guests were invited on a mission to raise funds to help the Alliance for Positive Health's program services. BOO-jolais launched on Friday, October 30th as a live virtual experience featuring a costume contest, trivia competition, food and drink packages from local vendors, and a virtual silent auction. We look forward to BOO-jolais returning to its intended in-person format in October 2022.



The 18th Annual Dining Out For Life® took place on June 10, 2021. Due to the ongoing pandemic, the event took on a hybrid format, where people across Northeastern New York dined out (where available), ordered takeout or delivery, and purchased gift cards from partner restaurants. Our dedicated team of Volunteer Ambassadors raised thousands of dollars for the Alliance for Positive Health's program services for those living with and impacted by HIV/AIDS. Save the date for next year's Dining Out For Life®, taking place on April 28, 2022!



The Alliance for Positive Health Thanks Our Generous 2020–2021 Donors

They have supported our program services with financial contributions and in-kind gifts.

\$5,000 +

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The mission of the Alliance for Positive Health is to reduce the impact and incidence of HIV/AIDS and other serious medical and social conditions.