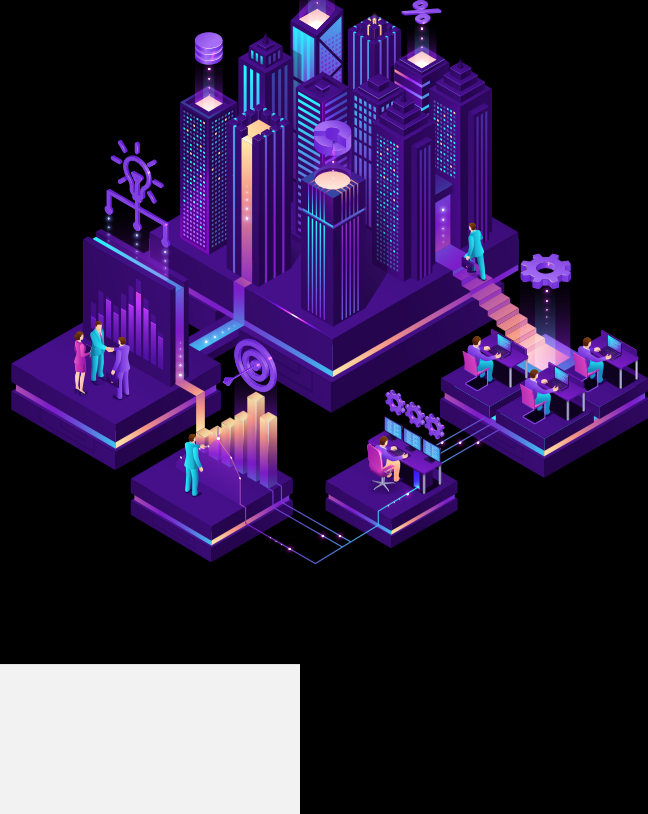


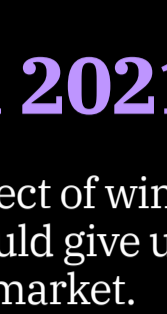
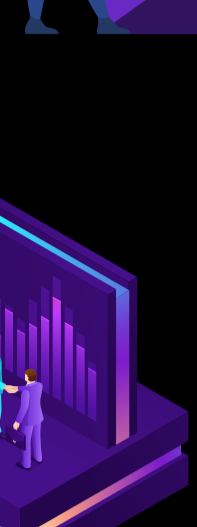
IBM BROADCASTER: AN ALL-IN-ONE TO KNOW WHAT WE ACHIEVED.

Q1 2021



Hello, IBMers!

We've launched this monthly newsletter to inform you and interact with you regarding the wonderful work we've been doing at IBM and applaud you to keep it up.



Key deals in Q1 2021

We're excited about the prospect of winning the following deals as they would give us an advantageous position in the market.

Ultra Tech Cement

\$24 M

Vodafone/Idea

\$14.5 M

HDFC Bank

\$2.2 M

Sony Pictures

\$600 k

Key wins:



Strategic partnership across digital, cloud & services consolidation:

Siemens | Hitachi | WebHelp

Upcoming Q2 key deals

We're excited about the prospect of winning the following deals as they would give us an advantageous position in the market.



Sun Pharma

\$45 M

IOCL

\$43 M

BIAL

\$20 M

Shell India

\$ 8 M

Indian Oil Corporation

\$6 M

Hero MotoCorp

\$4.3 M

Arcelor Mittal Nippon Steels

\$4.1 M

Aditya Birla Fashion

\$4 M

Oriflame India

\$4 M

Adani Electricity

\$3.6 M

State bank of India

\$3 M

Major project highlights in Q1

Here are the biggest highlights of our Q1 projects to watch out for:

This is the first-ever contract with Honda R&D - HGID in India as well as the first-ever Mobile Garage led development in Honda.

Honda

The first GBS work that IBM is doing with Kotak, this is a mobile advisory piece on transforming the mobile application platform by building a new-age architectural blueprint that is cloud-ready, secure, loosely coupled, elastic and containerized.

KOTAK

IBM engagement is to strengthen their digital transformation office in executing the key transformation projects together with IBM and achieve program objectives and business benefits.

SONY

Learnings

Through our various campaigns, we have imparted 3500+ hours of Education in Q1. We have provided trainings across:



Trainings to scale up careers

Through our various campaigns, we have imparted 3500+ hours of Education in Q1. We have provided trainings across:

OWN 2
YOUR 0
CAREER 2
1

A three-month online program to brush up employees' skills and accelerate their career.

2
0
2
1

A four-month online program to develop the partners' presence and set career goals in checkpoint.

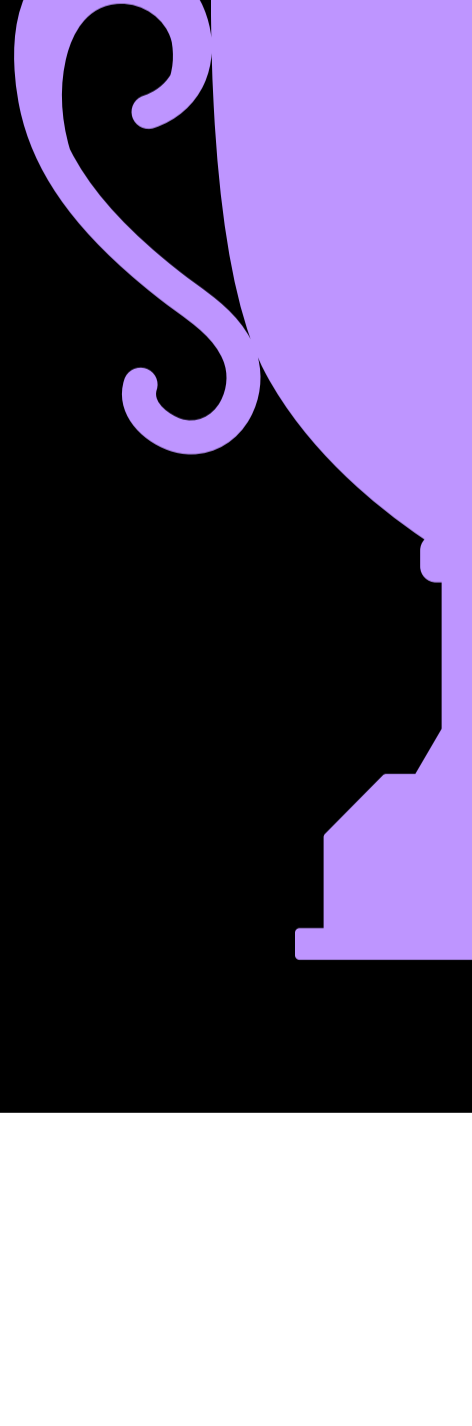
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A four-month online program to groom, build and retain a strong pool and pipeline of talented leaders.

Awards and Recognition

Our work is rewarding in itself, but winning awards & recognition is certainly a cherry on the top.

- iCMG award for ViBM Program - 5 Awards for the delivery of the Digital Enterprise Platform at Vodafone IDEA.
- IBM ES & iX Global Essential Awards in the category of Innovation that Matters' for work done at Medtronics (FIGO), MBRDI and COVID offerings.
- Aegis Graham Bell Award 2020 in the AI innovation category for Explainable AI in Retail.
- Shell VP Innovation Excellence Award for Innovation Technology Management (ITeM) in Shell PTIT programme.



Net Promotor Score

This is a rating that the partners and customers of IBM rate on their values, products and service



New Joinees

A warm welcome to new IBMers who have joined us in making our work better!

Job promotions

Congratulations to the IBMers who have climbed the ladder with their unremitting efforts!



Personal achievements

A round of applause for IBMers whose accomplishments have made us all proud.

