

# PUGET SOUND BUSINESS JOURNAL



**MADE IN WASHINGTON**

An up-close look at the products designed and produced by companies across the state

10-29

#### NEW MATH

### Sales fizzle for Washington beer

Consumer and demographic trends are putting pressure on the region's breweries, from craft beer to big brands.

NETTISH BASNET, 22



#### PSBJ INTERVIEW

### His warehouse bet paid off

Lake Washington Partners CEO Jordan Lott broke from the SanMar family business to launch his real estate firm.

SHAWNA DE LA ROSA, 38