



NONPROFITS

THE ALABAMA ASSOCIATION OF NONPROFITS
2011 CATALOG OF SERVICES

does your
nonprofit
matter?





A Word from John

Dear Nonprofit Executives, Volunteers and Community Stakeholders:

The impact of Alabama's nonprofit sector is dependent on the knowledge and skill of the 227,000 Alabamians employed by our organizations. Excelling in today's nonprofit environment requires advanced training in all areas of business and management. Aligning your organization's goals with the competencies of your staff is more important than ever.

Nonprofit associations are oftentimes questioned as to whether or not we can provide the same level of high-impact, advanced training that is typically offered by for-profit companies. Delivering the very best training using state-of-the-art technology, nationally-recognized experts and local nonprofit stakeholders is the primary mission of the **Alabama Association of Nonprofits**. We believe it is our responsibility.

We understand the demands of nonprofits and the skills needed to ensure your organization and employees excel. We recognize that your time and money are valuable. That is why the development opportunities you see in this catalog are affordable, efficient and impactful. Accessing our training has never been easier, regardless of whether you are a member of the Association or not. Register for a course today and learn why nonprofits matter.

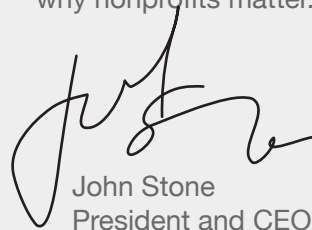

John Stone
President and CEO



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Alabama Association of Nonprofits
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Nonprofits in Alabama Matter!

Every day in Alabama more than 227,000 nonprofit professionals work hard to improve the quality of life for all Alabamians. For many, our work is mostly dependent on the giving of time and money by caring and compassionate individuals, businesses, civic groups and foundations that generously support our efforts.

The work our sector provides is oftentimes delivered in such a creative and efficient manner that even the for-profit and government sectors cannot replicate our efforts. That's why many nonprofits are contracted by government agencies or receive public grants to provide essential services within their local communities.

Amazingly, Alabama's 22,000+ tax exempt organizations are generating annual revenues of more than \$12.4 billion and paying \$9.5 billion in wages. Collectively we are one of the largest industries in the state and indisputably a vital player in improving the quality of life in our local communities. We're a sector that matters!

INSURANCE SAVINGS
AAN MEMBER BENEFIT

Who We Are

The mission of the **Alabama Association of Nonprofits (AAN)** is to promote and cultivate a High-Performance, High-Impact nonprofit sector through the delivery of in-depth services, learning programs and advocacy efforts that will help nonprofit professionals and organizations alike excel.

Nonprofit leaders, like you, help identify and prioritize on an ongoing basis the issues most affecting our sector, such as business license fees, sales taxes and the continuing cutbacks in state and federal funding. As your voice and representative, AAN will tackle these issues on the sectors behalf.

AAN was founded in 1996 by the Alabama Power Foundation, and several key community foundations and corporations all in response to a rapidly growing nonprofit sector. Originally founded to be a resource center the needs continued to grow beyond the primary scope of the organization. In 2009 the organization name was changed to reflect a much broader mission that meets the many and diverse needs of the sector.

Focus on the things that Matter,
We'll Handle the Risk!®

Philadelphia Insurance Companies (PHLY) designs, markets and underwrites commercial property and casualty insurance products for select target niche industries. PHLY staffs 47 offices located in major markets throughout the United States. Business is also accepted from over 10,000 independent insurance brokers.



A Member of the Tokio Marine Group

Philadelphia Insurance Companies is the marketing name for the insurance company subsidiaries of the Philadelphia Consolidated Holding Corp., a Member of the Tokio Marine Group. Coverage(s) described may not be available in all states and are subject to Underwriting and certain coverage(s) may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. | © 2011 Philadelphia Insurance Companies

AAN: Focused on Four Key Areas

1. **PROFESSIONAL DEVELOPMENT** using national best practices and recognized curriculum taught by proven nonprofit veterans and experts.
2. **SAVING YOU MONEY** by negotiating discounts on the products and services you use, offering employee benefits that help you attract and retain experienced employees, and providing reduced consulting and management services.
3. **HIGHER STANDARDS** that instills confidence in donor's, helps nonprofits minimize risks, and establishes a solid foundation of a strong ethics and accountability code for the sector.
4. **PUBLIC POLICY & ADVOCACY** initiatives that educate Alabama's nonprofits on how to effectively address issues affecting them and the sector, helps promote the overall impact of nonprofits statewide, and further educates our elected officials on the importance of investing in the cost saving work of nonprofits.

Get the Card that Matters!

Apply for AAN's
Nonprofits Matter
Credit Card Today



APPLY ONLINE TODAY
www.alabamaprofits.org

Credit approval required. Terms and conditions apply.
Offered by Capital One, N.A. © 2011 Capital One.

Professional Growth Begins with You

Times have changed and never before has your investment in continuing education been so important to ensuring the success of you, your staff and your organization. **The Alabama Association of Nonprofits** recognizes the value of providing quality in-depth training initiatives for nonprofit executives, board members and community stakeholders.

We remain Alabama's leading resource for professional development programs offered annually to thousands of nonprofit executives through classroom training, web-based courses, individual and group consultation, and our annual conferences.

Our training programs are now offered statewide in a community near you, covering the key operational areas of all nonprofits including, but not limited to:

Leadership
Board Governance
Legal
Marketing/PR

Fundraising
Financial
Volunteer Management
Advocacy & Public Policy

Human Resources
Program
Strategic Planning
Capacity Building

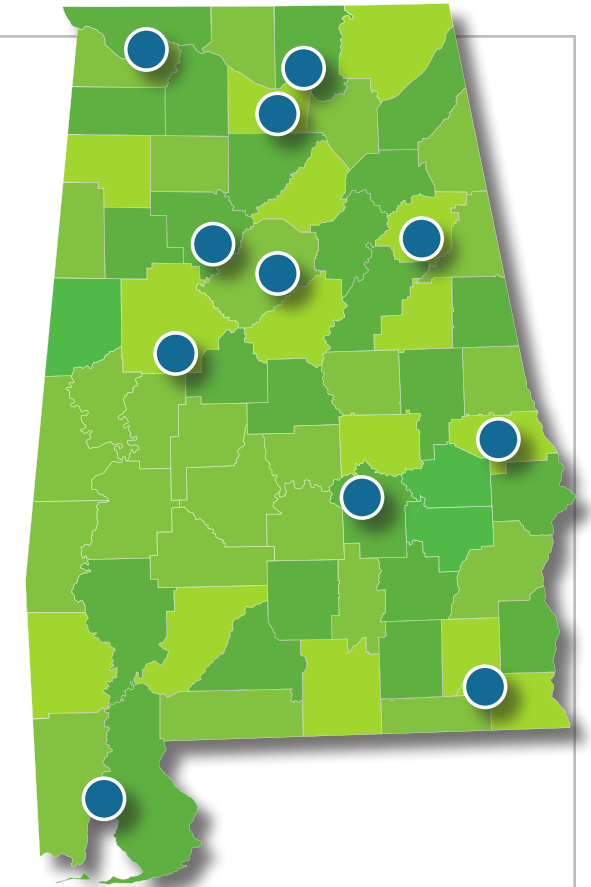
**WORK SHOPS
LIMITED TO
25 PARTICIPANTS
PER REGION!
RESERVE YOUR
SPOT TODAY!**

PRIMARY TRAINING LOCATIONS:

Anniston, Auburn, Birmingham, Decatur, Dothan, Florence, Huntsville, Jasper, Mobile, Montgomery, Tuscaloosa.

Be sure to check out our calendar at www.alabamaprofits.org for courses and dates offered in your area.

*Some workshops will be offered in other markets so visit our online training calendar often.





A Commitment to Organizational Excellence. Today operating in Alabama is one nonprofit for every 214 residents. So how can you make your organization stand out from the rest when seeking support? How can you show funders that your organization operates with a sound foundation and are 100% committed to organizational excellence?

Participating in the **Standards for Excellence Institute** is the solution and is guaranteed to be one of the most comprehensive ‘health and wellness’ checkups your organization has ever experienced.

Your Association is pleased to be the tenth partner in America to implement the **Standards for Excellence: An Ethics and Accountability Code for the Nonprofit Sector®** which provides nonprofits with clear benchmarks to measure their own performance against the highest standards of nonprofit governance and management. This 16 hour in-depth workshop delivers educational programming and technical assistance to make it easy for nonprofits to make improvements in their organization and includes a binder packed with sample documents and “ready to implement” tools and forms that cover each of the 55 Standards under 8 key areas: Mission & Programs, Governing Body, Conflicts of Interest, Human Resources, Finance and Legal, Openness, Fundraising and Public Policy.

This program is offered only 3x per year. Visit our website for dates and locations nearest you.

PROGRAM COST: \$195pp for AAN Members / \$390pp for Non-Members (includes lunches and binder)

PROGRAM LENGTH: 16 hours (delivered during a 3 month period, 5 ½ hours per month)

First Class Starts June 16th!

COURSE LIMITED TO 25 PARTICIPANTS PER REGION!

RESERVE YOUR SPOT TODAY!



NONPROFIT BOARD LEADERSHIP INSTITUTE

Developing Engaged, Effective and Informed Leaders

Now more than ever our nonprofits need dynamic, committed and mission passion leaders serving on their boards of directors. This begins with proper and in-depth training to ensure success from day one.

The Nonprofit Board Leadership Institute, a certificate program, fully prepares those currently serving or planning to serve on a nonprofit board in Alabama with the knowledge needed to be an engaged and effective member of today’s nonprofit board of directors. Using data from the nationally recognized **Standards for Excellence®** program, participants will better understand the full scope of their responsibilities and roles as well as the relationship between the board, professional staff and volunteers of the organization.

Goals of the Institute:

- Equip board members with the knowledge they need to play a beneficial role in the overall success of the nonprofit they represent.
- Protect board members by educating them on their legal and fiduciary roles
- Instill personal confidence in fundraising techniques
- Help minimize future burnout and turnover rate among nonprofit executive directors
- Provide nonprofits with access to a pool of ready to serve graduates via the Alabama Association of Nonprofits BoardMatch program

OPEN TO THOSE SERVING ON, WORKING WITH, OR ASPIRING TO SERVE ON A NONPROFITS BOARD OF DIRECTORS.

The Institute is a one day comprehensive program that prepares participants to be high performing board members. Participants receive a binder filled with information and reference materials to assist them in performing their duties. Each section of the program includes opportunities for interactive discussion and hands-on exercises.

PROGRAM COST: \$75 per person for AAN members / \$150 for non-members (includes lunch, binder and certificate)

PROGRAM LENGTH: 8 hours (one day)



NONPROFIT EXECUTIVE LEADERSHIP INSTITUTE

AAN's Nonprofit Executive Leadership Institute, a certificate program, will promote the leadership development and capacity-building of nonprofit leaders in Alabama in the areas of leadership development and organizational sustainability.

Goals of the Institute:

1. Participants become transformational leaders: they learn how to build key relationships in such a way that their constituents – staff, funders, coalition partners – are motivated and inspired to put in 110% effort toward achieving the mission of the organization, are willing to take risks and innovate, and are loyal and committed to a cause championed by a leader whom they trust and feel acts toward them with empathy and emotional intelligence.
2. Participants learn 'transactional' skills such as how to manage their employees, grow their team, build their board of directors and create a strategic plan for their organization – all through the lens of the transformational leader.
3. Participants gain in-depth knowledge in legal, finance, human resources, marketing, fund development, communication and advocacy to be a well-rounded nonprofit executive capable of managing an organization from the top down.

Two Program Levels:

- Experienced Executives with four or more years of service
- Aspiring and New Executives

Projected Outcomes

*Alabama nonprofits are led more effectively by leaders who receive sufficient training in how to run a nonprofit, including board development, strategic planning, human resource management and team-building.

*Alabama nonprofits obtain the highest-quality leadership training available, from The Center for Social Leadership and its trainers, in partnership with other leading experts in specific topical fields covered during the Institute.

*The organizational learning and leadership development that Alabama nonprofit organizations gain from the Institute will have a tremendous positive impact on:

- The passion, commitment and effectiveness of staff
- The relevance and usefulness of the board
- The level of trust and accountability in the organization

**2011 Class Starts
June 21st!**

Other organizational outcomes:

- A more cohesive team of staff who are bound together by improved strategic planning and the clearly communicated core values, mission and vision of their organization
- An entrepreneurial, action-oriented, 'can-do' culture where nonprofit staff believe in their capacity to innovate, make things happen and bring in tremendous results for the organization
- Improved internal communication between and within departments and improved relationships with key board members and customers/clients
- The building of a 'second line of leadership' of dedicated senior nonprofit staff to support the CEO/Executive Director
- Focused, directed staff guided by a disciplined organizational culture where the organization's most important priorities determine the everyday tasks, not the other way around
- Efficient staff meetings that leverage time-saving processes to ensure staff are working productively toward the mission of the organization
- Improved budgeting and financial accounting procedures that are aligned with organizational goals

Our Presenters

The Nonprofit Executive Leadership Institute is a year-long one half-day and/or full-day program per month for Alabama nonprofit leaders that includes an all-star cast of presenters that includes Best Practices Leaders from Georgetown Business School, Yale School of Management, Oxford University's Said School of Business, Duke University's Fuqua School of Business, the Center for Social Leadership, BoardSource, the Center for Creative Leadership and many others.

**MOST
COMPREHENSIVE
PROGRAM BEING
OFFERED IN
OUR STATE!**

INSTITUTE COST: *Participants pay only \$150.00 per month for 10 months totaling \$1,500. (\$150.00 per month per person for AAN Members totaling \$1,500 / \$300.00 per month per person for Non-Members totaling \$3,000). Price includes all meals, snacks, binder, materials, 3 nights of hotel accommodations for the graduation retreat, and books. **This program would ordinarily cost you \$10,000 to attend outside of Alabama so don't miss out on this incredible opportunity!**

PROGRAM DATES: Participants in the Institute will attend classes on June 21, July 6 and 19, August 4 and 16, September 7 and 20, October 4 and 13, November 1, December 6, January 10, February 7 and Graduation Retreat (TBD).

PROGRAM LENGTH: 15 full days (120 hours) of training.

GRADUATION: Eligible participants that have completed all sessions will come together for a two-day in-depth conference and graduation ceremony.



FUND DEVELOPMENT SPECIALIST ACADEMY

The Fund Development Specialist Academy, a certificate based program, will promote the development of knowledgeable and skilled fundraisers in Alabama via an in-depth and interactive academy addressing the many types and key components of fund development.

Two Program Levels:

- Experienced fundraisers will walk away re-energized and committed to reconnecting their personal passion and identified skill strengths to the cause they serve. Participants will leave with a renewed spirit to rethink their current development plan and strategies with a more entrepreneurial approach using national best practices and techniques.
- New and aspiring fundraisers will be placed on their way to success to an exciting and rewarding career through the knowledge they gain in this academy. Participants will leave with a full understanding of the A to Z's of building and managing a successful fund development program.

Each month participants will delve into the key areas of nonprofit fundraising to obtain real-world knowledge and practical skills from our expert presenters and guest panelists who will blend in real case success stories from local and national nonprofits. Participants will engage in small group projects, be assigned individual projects for review, and will see their confidence boosted in public speaking and writing skills.

Working as a fundraiser today most nonprofits require that you have a full understanding and ability to manage multiple areas of the fund development process. AAN's Fund Development Specialist Academy is your solution to becoming the next fundraising success story.

PROGRAM COST*: \$69pp per month for AAN Members / \$139pp per month for Non-Members (includes lunch, binder/materials and certificate for those that complete all sessions offered in the Academy)

PROGRAM LENGTH: One Year (one 8 hour day per month)

GRADUATION: Eligible participants will attend a graduation ceremony at the completion of the program.

*Pricing Subject to Change

Topics include:

Principles of Fund Development

- About the Nonprofit Sector
- The Development of a Dynamic Speaker
- Strong and Essential Writing Skills
- Time Management and Organizational Skills
- Etiquette 101
- Dos and Don'ts of Fund Development
- Identifying your Strengths/ Recognizing your Weaknesses
- Crafting your department Budget

Understanding Prospecting Techniques

Building a Successful Annual Appeal Program

Planning and Executing a Special Event

- Developing an Event Plan
- Budget Development
- Committee Recruitment and Management
- Sponsorships
- Silent Auctions

Grant Writing to Private/Family Foundations

Grant Writing to Federal/State Agencies

Major Gifts

Planned Giving

Capital Campaigns

In-Kind Gifts

Volunteer Recruitment

& Management

Donor Relations

Marketing & PR

Assessing the current Fund Development program

Developing a new and realistic Fund Development Plan

are you connected? 

Welcome to AANSocial.com, the free social networking site designed exclusively for nonprofit professionals in Alabama. We've created a fun, informative gathering place where nonprofit professionals share stories, find support and make new friends. Members can search and post job opportunities, resumes and upcoming events as well as discover terrific new products, services and professional advisers in the AAN Marketplace. **Connect today to start a forum, join a group and so much more!**

connect • network • share • learn www.AANSocial.com



ALABAMA ADVOCACY INSTITUTE

The Alabama Advocacy Institute, a certificate-based program, provides Alabama's nonprofit sector the knowledge and skill-based training needed to effectively engage in advocacy messaging and public policy development.

'Advocacy' is oftentimes confused with 'lobbying' in the nonprofit sector, terms and actions that are very different although mutually important – and allowable. Funded in partnership with the Alabama Civil Justice Foundation, the Alabama Advocacy Institute is the state's first initiative dedicated exclusively to training nonprofit stakeholders about the importance of advocacy messaging and policy engagement, how to do it and why you could be jeopardizing your mission if you don't.

Goals of the Institute:

- Equip nonprofit staff, board members and stakeholders to understand their roles and responsibilities in nonprofit advocacy and public policy engagement
- Prepare staff to develop effective, cost-efficient advocacy strategies within their organizations
- Educate participants about Alabama's legislative process and state government structure
- Address the dos and don'ts' related to lobbying, an allowable too for all nonprofits
- Address tactics related to electioneering, candidate forums and voter participation
- Address best-practice marketing and communication strategies for effective advocacy

Program Features: Overview

The Institute is a two day comprehensive program that prepares participants to be effective advocates for their mission. Participants will receive a comprehensive advocacy toolkit developed in partnership with some of the nation's leading voices in the nonprofit advocacy movement. Each session will include classroom-style lectures, peer-to-peer group work, panel discussions and interactive exercises.

Topical areas include:

- The importance of nonprofit advocacy and policy making
- The differences between nonprofit advocacy and lobbying, a case-study based discussion
- Staff and board responsibilities for advocacy and policy development and engagement
- Building advocacy partnerships with the media, stakeholders and like-minded organizations
- Capitol Insights: Understanding nonprofits' role in Alabama state government
- The legality of nonprofit lobbying and effective tools for participation
- Developing a legislative agenda: When to draft, what to include and how to promote
- Negotiation and conflict resolution training in policy discussions and debates
- How to craft an effective policy statement or message to the press and public
- Developing grassroots-based advocacy and policy partnerships
- Evaluation and measurement of nonprofit advocacy in both funding and programming
- Sustaining an effective advocacy and policy platform for long-term success

PROGRAM COST: \$99pp for AAN Members / \$198pp for Non-Members (includes two lunches, binder/materials and certificate)

PROGRAM LENGTH: 16 hours (two days: one day of classroom training and one day at State Capitol.

**EFFECTIVE
ADVOCACY EQUALS
DOLLARS FOR YOUR
ORGANIZATION!**

AAN Professional Services

Let us handle your next project!

- **Strategic Planning**
- **Fund Development Plans**
- **Developing/Revising Certificate of Formation papers (Articles of Inc.)**
- **Employee Handbook**
- **Policies & Procedures**

Have another project in mind?

Call Us Today!
1-888-466-4777



Starts June 22nd!

Volunteer Management Academy

Raise the ability of all your team members, from executives to front-line service providers, to welcome community volunteers and enable them to do their best, time and time again. AAN's Volunteer Management workshop series, presented by Energize, Inc., will be presented by nationally-recognized trainers with on-site group exercises and discussions led by local experts and facilitators.

Research clearly shows a gap in readiness—while organizations are willing to take on additional volunteers, there is a real world shortage of effective volunteer resource management practices.

The Alabama Association of Nonprofits, in partnership with Energize, Inc., is pleased to offer a series of monthly half and full day workshops teaching the best practices of today's volunteer management utilizing the nationally recognized Everyone Ready® program. The workshops are presented by Energize, Inc., an international training, consulting and publishing firm specializing in volunteerism, with the largest Web site in the world designed for leaders of volunteers.

Goals of the Program:

- Learn to partner strategically and successfully with volunteers
- Design a variety of roles for volunteers that will attract diverse and skilled applicants
- Become familiar with the key elements of effective volunteer management, including recruitment and what leads to retention
- Appreciate how every person in your organization has a role to play in supporting volunteers, starting at the executive level – and how this meshes with the role of a coordinator of volunteers
- Maximize the link between money donors and time donors by cultivating any supporter of the organization as a long-term friend



Everyone Ready

Achieve more when *everyone's* ready for volunteers

FROM ENERGIZE

Program Topics include, but not limited to:

- Building the Foundation for Volunteer Involvement
- Designing Work for Today's Volunteers
- Generations: Adapting to Volunteers of Different Ages
- New Approaches to Volunteer Recruitment
- Interviewing, Screening and Placing Volunteers
- Bridging the Gap between Volunteers and Employees: Keys to Effective Partnership
- Effective Supervision: A Seminar for Busy Staff Who Partner with Volunteers
- Volunteer-related Issues in Risk Management
- Keeping Volunteers Motivated (So They Stay!)
- Handling Challenging Behavior by Volunteers
- Cutting-edge Trends and Issues in Volunteerism

PROGRAM COST: \$40pp per half-day program for AAN Members / \$80pp for Non-Members (includes binder/materials and certificate)
PROGRAM LENGTH: Monthly

Nonprofits Must Adhere to Annual Filing Requirement in Alabama

State law requires that organizations soliciting contributions in or from Alabama register their organization with the Alabama Attorney General's Office. Professional fundraising businesses and businesses that conduct co-ventures with charities are also required to register. Information on the registration requirements and exemptions are available on the Attorney General's website at www.ago.state.al.us. The Charities page of the website also contains a link to the registration law. For further information regarding registration, please contact the Attorney General's office at (800) 392-5658 or (334) 242-7335.



Did You Also Know?

- Nonprofits are required to pay sales and use taxes unless legislatively approved
- Nonprofits in Alabama are required to pay unemployment if they have 4 or more employees
- Nonprofits are required to have Workers Compensation coverage when they have 5 or more employees
- Nonprofits are personally required to pay a Workers Compensation claim by an employee when they don't have coverage.
- Nonprofits are required to file an annual report to the IRS

Most Nonprofits keep up to date on these and other need to know rules by joining AAN today!

DENTAL & VISION PLANS
AAN MEMBER BENEFIT

VISIT
AANSOCIAL.COM
AND GET CONNECTED!

Providing Superior Dental & Vision Plans THROUGHOUT THE GREAT STATE OF ALABAMA

Southland Benefit Solutions
 Your benefits. Our solutions.

Southland Benefit Solutions is proud to offer our member organizations the choice of two dental plans through DentaNet, one of Alabama's largest dental provider networks.

Southland also offers a vision plan partnered with Superior Vision, also carrying the largest provider network in Alabama.

To Find Out More Information 205-326-9788 * accessbenefits@mgbgi.com

Your Support Matters!

Members of the **Alabama Association of Nonprofits** are part of a network of nonprofits that recognize the importance of unity, collaboration and higher standards in the sector.

Members enjoy:

- access to discounted training, consulting and planning services
- access to discounted products, services and benefits
- access to networking opportunities with their peers to exchange ideas and approaches to organizational challenges
- a role in public policy and advocacy issues affecting the nonprofit sector
- access to participate in the Standards For Excellence® program
- access to special initiatives exclusively for members of AAN
- access to data that can help strengthen grant requests by highlighting the positive impact of the nonprofit sector

Our Goal is to Save You Money!

We've negotiated for you discounts on products and services from over 40 businesses. The more nonprofits that take advantage of these offers the stronger our negotiating power will be to even further drive down pricing. Our current partners include:

Aflac	Murfee Meadows
Ardent Giving Solutions	Nonprofit Risk Management Center
Best Buy	NOZA
BoardSource	Office Depot
Burns & Wilcox	Onyxlight Communications
Canon	Payroll & Benefit Solutions
Cavalier Telephones	Philadelphia Insurance Companies
Cobbs, Allen & Hall	Prospect Research Online
Community TechKnowledge	Radical Support
Conference America	Shocco Springs Baptist Conference Center
Constant Contact	Society for Nonprofit Organizations
Costco Wholesale	Southland Benefit Solutions
Dell	Sun Life Financial
Diamond Studios	Superior Vision
Employment Screening Services	TAG
First Nonprofit Companies	Techsoup.org
GiftWorks	The Chronicle of Philanthropy
Gone For Good	The Nonprofit Times
GrantStation	Vance & Associates
Greater Giving	Xerox
Intuit Quickbooks	Zeekee Interactive
Mail Enterprises	



Our Mission

The mission of the Alabama Association of Nonprofits (AAN) is to unite nonprofits for a stronger Alabama by strengthening the sector and our members through nationally-recognized professional development, advocacy and public policy and association management services.

Founded in 1996 by the Alabama Power Foundation and other leading community foundations and corporations statewide, AAN is the only Association of its kind in Alabama dedicated exclusively to serving the nonprofit sector.



Educating the public about the contributions nonprofits make every day in our communities, and to help create a better understanding about the value, importance, and impact of the sector to our state, is our driving force for the **Nonprofits Matter** campaign. Developed by AAN, and promoted by our statewide media, corporate and nonprofit partners, our goal is to connect consumers with nonprofits in their local community.

UNEMPLOYMENT COSTS TOO HIGH?

Review your options today!

The Alabama Dept. of Industrial Relations owes more than \$230 million* to the Federal government. This loan is used to pay the excess claims the State Trust Fund cannot cover. In order to replenish the trust fund, employer unemployment tax costs increased from \$119 to \$267.

In partnership with the Alabama Association of Nonprofits!

More than 1,400 nonprofits around the country rely on us for unemployment insurance at an affordable cost!

www.firstnonprofitcompanies.com
(800) 526-4352, ext. 8394
Unemployment@firstnonprofit.com

To view a full description of the offers provided by our benefit partner's please visit www.alabamainonprofits.org and look under the Membership tab.

Employee Retention is Key

**Schedule Your
Free Benefits
Analysis Today!**

We offer:
Dental and Vision Plans
Supplemental Medical Plans
Life Insurance
Retirement

Flexible Benefits Plans
529 College Savings Plans
Workers Compensation Plan
Liability and D&O Insurance Coverage's
Unemployment Insurance

We offer two membership levels: Standard and Premium

Organizations joining at our Standard Level of membership receive:

- 50% off any AAN hosted professional development workshop, webinar, seminar or conference
- Access to our benefits program that includes discounts on products, services and employee benefits. Select benefits are also available for employees of the organization to access
- Complimentary Job Postings in our online Job Center (up to four postings per year)
- Access to our online Professional Knowledge and Tools Center

Organizations joining at our Premium Level of membership receive:

- All Standard Level benefits, plus:
- Unlimited Job Postings in our online Job Center
- One year subscription to GrantStation (valued at \$599)
- One year subscription to one of the nation's leading nonprofit publications, The Nonprofit Times (valued at \$65)
- One year subscription to another of the nation's leading nonprofit publications, Chronicle of Philanthropy (valued at \$75)
- Reciprocal membership to the Society of Nonprofit Organizations which includes an annual subscription to their bi-monthly magazine, Nonprofit World

See the Enclosed Membership Card for rates.



NONPROFITS
Heart Matter

Every day, more than 21,000 nonprofit businesses serve the communities of Alabama providing millions with access to art and cultural programs, education, shelter, healthcare and more. Support those who support you at nonprofitsmatter.org

future
generations
to me.

NONPROFITS GENERATE \$12.4 BILLION IN REVENUE FOR THE STATE OF ALABAMA.



P.O. Box 292305
Birmingham, AL 35229

NON-PROFIT
PERMIT
#2353

**JOIN TODAY
AND BECOME
A CHAMPION
OF THE
SECTOR!**