

# ARUBA NETWORKS and CDW

and **YOUR NETWORK IS READY FOR ANYTHING.**



CDW partners with Aruba Networks to bring you innovative wireless solutions. With our deep expertise in Aruba solutions and a team of experienced wireless experts, we can help you build a faster, reliable and more secure network for your organization.

## WE GET WIRELESS NETWORKING

### Advanced Resiliency

Aruba gives your network the flexibility and reliability to handle everything you throw at it.

- Flexible:** Aruba devices can dynamically adjust your Wi-Fi network for real-time needs by optimizing your power and connection settings. It can even prioritize time-sensitive data to the front of the line.
- Reliable:** Aruba products link to the nearest access point for a stronger, faster connection, balancing your network's workload and preventing "sticky client" issues.

### Peak Performance

Aruba keeps your wireless network performing at its maximum with innovative solutions like:

- 802.11ac:** As the first company to build 802.11ac wireless devices from the ground up, Aruba can help you achieve top speeds of up to 10 times that of 802.11n.<sup>1</sup>
- Aruba ARM:** Aruba Adaptive Radio Management (ARM) adapts to interference and environmental changes on its own, so it can maximize performance without requiring your attention.

### Military-Grade Security

As the wireless networking provider for the U.S. Army and Air Force, Aruba is known for its strong security, with features like:

- ClearPass:** This Access Management System gives you the power to create and enforce BYOD policies, enabling workers with controlled and protected wired and wireless access.
- AirWave:** This management platform tells you who is using your network, from where they're accessing it and more, to help you detect and prevent access by unauthorized users.

## CDW GETS ARUBA NETWORKS

Our highly trained Aruba-certified engineers can provide expert support for any Aruba solution you decide to implement. In addition, we can help you build a fast, reliable network with a dedicated networking team that includes:

### PEOPLE WHO GET IT

**90+**  
PRESALES  
NETWORKING  
SOLUTION  
ARCHITECTS



**1,900+**  
PROFESSIONAL  
SERVICES  
PERSONNEL



**450+**  
SOLUTION  
ARCHITECTS



**250+**  
MANAGED  
SERVICES  
PROFESSIONALS



### MAKING IT WORK

CDW is proud to carry all of Aruba Networks' flexible and easily integrated solutions. What's more, as one of only a handful of Aruba's partners certified in ClearPass Access Management, we can help you gain total control over your network. This means you can boost performance and automate many of your most time-consuming tasks – all without changing your current infrastructure or sacrificing security.

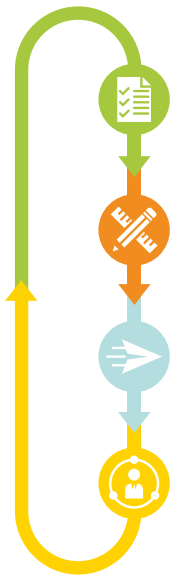


### PROOF POINT

**900+** Predictive wireless assessments delivered in 2014.

## THE CDW APPROACH

Our strong Aruba partnership gives us a deep understanding of how to apply their solutions so you get the most out of your wireless network and your investment. We can assist you at every step of your solution with full lifecycle support:



### ASSESS

We start by conducting an online assessment of your existing network infrastructure to gain a better understanding of current pain points and to identify areas of opportunity in performance and security.

### DESIGN

Our expert Solution Architects and engineers work with you to identify the best wireless solutions, including wireless site surveys and wireless LAN designs, to solve your organization's specific networking goals while aligning with your budgets and timelines.

### DEPLOY

We can, fully or partially, implement your new networking solution to help you ensure successful integration and optimization for future wireless demands.

### MANAGE

With our management support for hosted network services and remote managed services, you'll have more time to explore next-generation solutions and focus on critical tasks.

## AWARDS

Aruba Networks PartnerEdge Platinum Partner – the highest level offered by Aruba

Aruba Networks Partner of the Year 2014 and 2015



### A WINNING TEAM

Aruba Networks recognized CDW as a 2015 Top Channel Partner.

## CERTIFICATIONS

Aruba Certified Mobility Associates (ACMA)

Aruba Certified Design Experts (ACDX)

Aruba Certified Mobility Partners (ACMP)

Aruba Certified Sales Specialists

Aruba Wireless Mesh Professionals (AWMP)

Aruba Certified ClearPass Specialists

Aruba Certified ClearPass Professionals (ACCP)

## CASE STUDY



With our mobile website, we can allow users to find a product, and give them directions from where they are standing to the product in the same building. ”

—Gavin Koehler  
App Developer for  
Nebraska Furniture Market

### A Better Shopping Experience with Wireless Networking

See how retailer Nebraska Furniture Market uses Meridian software and Aruba Beacons to make it faster and easier to shop in their store.

[SEE THE VIDEO >>](#)

[CDW.com/aruba](http://CDW.com/aruba)

To learn more about our wireless networking solutions, call 800.800.4239 or visit [CDW.com/wifi](http://CDW.com/wifi)



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<sup>1</sup>Aruba White Paper, 802.11ac In-Depth, 2014

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