If the Commodity represented your past, it's your Customers that can define your future.

In order for a utility to prosper in a deregulated environment, it is imperative that it fully understand and appreciate the full potential of its most important asset: its customers.

## INSPIRATION PROPELS INNOVATION.

That's why en•able thinks it would behoove any profit driven utility to seriously consider looking into Simple Choice." Created specifically to enhance your relationship with your customers, Simple Choice is the perfect solution for utilities experiencing dwindling commodity margins and increased competition.

## THERE'S A SIMPLE ANSWER FOR EVERYTHING.

Simple Choice services and products include entertainment, communications, services for the home – and; of course, energy, And because customers can get service for them with one phone call, put them on their utility bill, and pay for them with one check, the bond between a utility and its customer base is strengthened and an immediate.

new revenue stream is opened.

## TIME TO MAKE A SIMPLE CHOICE.

Simple Choice is giving utilities a way to comfortably and confidently enter the deregulated marketplace. It builds brand. It fortifies a utility's relationship with its customers. And it's a new and logical way to generate revenue. Maybe it's time for your utility to make a Simple Choice. Call us at 1-888-6-enable.





