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Every organization is challenged with an IT operational spend that is growing and becoming more complex. In fact, just paying your vendor/supplier lease and maintenance agreements often accounts for a 1/3 or more of your overall IT budget. To be certain that you're spending those dollars wisely, it's critical to have a complete set of processes, technology and skilled professionals to ensure maximum value for your spend. Trident is dedicated to supporting your efforts and helping you realize your contract and vendor management goals through our comprehensive service offering. Our service offerings provide you with a range of services, giving you the flexibility to determine the service level that best meets your needs.

OFFERING	POSEIDON	PROCESS	DESCRIPTION	VALUE
<i>Online contract management portal (Poseidon)</i>	X	X	Web-based portal that requires no on-site hardware or software. A central source of truth for your vendor information	Time savings, cost savings, reduced risk, and improved communication
<i>Field, View, and Report Customization</i>	X	X	Technology should fit your requirements, not the other way around. Just tell us what you need and we will make it happen.	Better Information. Better Decisions.
<i>Data Import Services</i>	X	X	Reduce manual data entry efforts via our template driven import process. Ongoing updates are equally simple.	Fast time to value/ROI
<i>Training</i>	X (Web only)	X	On-site, web-based, and DIY (Do-It-Yourself) training video recording. A central contract will also be trained as a trainer for your organization.	Immediate user adoption and continuous improvement
<i>Support - Case Management</i>	X	X	Submit feature requests, change requests, or technical support assistance via Poseidon	Rapid response and resolution
<i>Contract Review Services (Baseline, Review, and Execution)</i>		X	A standard process of contract review that validates the accuracy of your agreements, presents service/support options, and ensures contracts are proactively negotiated/executed	Fraction of the cost of an FTE, expert team of resources, and 100% ROI guarantee

(Based on Partner Portal Licensing Pricing)

POSEIDON PRICING

(1) Poseidon Admin. License, 3 tabs (Maintenance Renewals, Reports and Cases), unlimited records/storage and 10 hours of set-up/training/development/technical support.

Additional Poseidon Licenses
 On-going Development (\$100/hr - 5 blocks of 5hrs)

PROCESS PRICING

All Poseidon items, 12 months of Baseline, Review and Execution Process Services, 100% ROI Guarantee
 Process Assessment & Customer On-Boarding Services

Additional Poseidon Licenses
 On-going Development (\$100/hr - 5 blocks of 5hrs)

ADVISORY SERVICES PRICING

Hourly (4 Hr Minimum - each additional hr \$150.00)
 Retainer (10 Hr Minimum - each additional hr \$125.00)

MONTHLY	ANNUAL	MULTI-YEAR
\$250.00	\$2,700.00	\$2,565.00

\$60.00	\$650.00	\$620.00
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N/A	\$15,000.00	\$14,250.00
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N/A	\$2,500.00	N/A
	\$650.00	\$620.00

\$150.00	\$1,250/Month
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AREAS OF EXPERTISE

- Vendor Management
- Contract Language Review
- License Reconciliation
- Inventory Validation
- Negotiation Services
- RFP/Bid Management
- Telecom Management
- Process Assessment
- Monthly Review Meetings
- Escrow Account Development
- Budget Planning
- Lease Management
- Workflow
- Multi-department Management
- Mergers & Acquisition

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